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STATISTICS OF FARMER COOPERATIVES 1964-65

GENERAL REPORT 143 • FARMER COOPERATIVE SERVICE • U.S. DEPARTMENT OF AGRICULTURE

FARMER COOPERATIVE SERVICE
U.S. DEPARTMENT OF AGRICULTURE
WASHINGTON, D.C. 20250

Farmer Cooperative Service conducts research; advises directly with cooperative leaders and others; promotes cooperative organization and development through other Federal and State agencies; publishes results of its research; and issues News for Farmer Cooperatives and other education material.

This work is aimed (1) to help farmers get better prices for their products and reduce operating expenses, (2) to help rural and small-town residents use cooperatives to develop rural resources, (3) to help these cooperatives expand their services and operate more efficiently, and (4) to help all Americans understand the work of these cooperatives.

Acknowledgment is made to Jane H. Click and Elizabeth J. Simmons, History and Statistics Branch, for their substantial contribution in the analysis of material necessary for preparation of this report.

JUNE 1967

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Highlights

A 1964-65 survey of marketing, farm-supply, and related-service cooperatives showed a continuing upward trend in total business volume, a slight increase in number of memberships, and a decline in number of organizations during July 1, 1964 - June 30, 1965.

Total gross business volume (includes intercooperative business) handled by these cooperatives amounted to $19.6 billion. This was an increase of 1.9 percent over the $19.3 billion reported in the previous fiscal year.

Total net business, after adjusting the gross figure for business done between cooperatives, amounted to $14.7 billion. This was an increase of 2.7 percent over the $14.4 billion net in 1963-64.

The total number of farmer cooperatives decreased from 8,847 in 1963-64 to 8,583 in 1964-65, a net decrease of 264 associations. The decline reflects a continuing reorganization trend involving merger, consolidation, and acquisition. The sharper than usual decrease during 1964-65 was also due to the reclassification of over 100 local cooperatives into branches of regional cooperatives which centralized their operations.

Cooperative memberships totaled 7,082,010 in 1964-65, a slight increase over the 7,079,500 memberships reported for 1963-64. While the membership figure remained relatively stable during this reporting period, the long-term trend has been a decline in cooperative memberships due to the decreasing number of farmers in the United States.

The gross value of farm products marketed by cooperatives amounted to $14.8 billion in 1964-65, an increase of 1.9 percent over the total gross volume of $14.5 billion in 1963-64. The net value of these farm products, after eliminating duplication resulting from intercooperative business, amounted to $11.5 billion. This represented an increase of 2.7 percent over the $11.2 billion marketing net in the previous year.

The gross value of farm supplies handled by farmer cooperatives amounted to $4.5 billion in 1964-65 compared with $4.4 billion in the previous year. This was an increase of 2.3 percent. The net value of these supplies, after intercooperative business was eliminated, amounted to $2.9 billion and represented an increase of 2.8 percent over the $2.8 billion in 1963-64.

Receipts for services related to marketing farm products and handling farm supplies amounted to $316 million, about 1 percent greater than the 1963-64 receipts of $313 million.

In net value of combined marketing, farm-supply, and related-service volume, California continued in first place with $1.6 billion--11 percent of total net business; Minnesota remained in second place with $984 million--7 percent of the total; and Iowa ranked third with $934 million--6 percent of the total.

STATISTICS OF FARMER COOPERATIVES, 1964-65

By Bruce L. Swanson
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This report provides information on the number, memberships, and business volume of farmer cooperatives classified by geographic location and by commodity and functional type. Both gross (includes intercooperative business) and net (excludes intercooperative business) dollar volumes of cooperatives are shown.

Classification of cooperatives is discussed in the appendix and an appendix table presents statistics for certain farmer cooperatives not included in the annual survey.[1]

Cooperatives and Memberships

The survey for 1964-65 included a total of 8,583 marketing, farm-supply, and related-service[2] cooperatives compared with 8,847 in 1963-64. Memberships in these cooperatives totaled 7,082,010 compared with 7,079,500 in the previous survey.

Number of Cooperatives

The 8,583 marketing, farm-supply, and related-service cooperatives in the 1964-65 survey represented a decrease of 264 associations, or 3 percent from the previous year. Much of the decrease was due to a continuing reorganization trend involving merger, consolidation, and acquisition. The sharper than usual decrease during 1964-65 was also due to the reclassification of over 100 local cooperatives into branches of regional cooperatives which centralized their operations.

Table 1 and figure 1 show that 5,305 of the cooperatives primarily marketed farm products, 3,085 handled farm production supplies, and 193 were related-service cooperatives.

Comparison of 1964-65 with 1963-64 shows that the number of marketing cooperatives increased from 61.3 to 61.8 percent of the total number of cooperatives; the number of farm-supply cooperatives decreased from 36.5 to 35.9 percent of the total; and that of related-service cooperatives increased slightly, from 2.2 to 2.3 percent of the total.

The percentages in table 1 reveal that in each annual survey some cooperatives are reclassified because of changes in the function from which they derive the major portion of

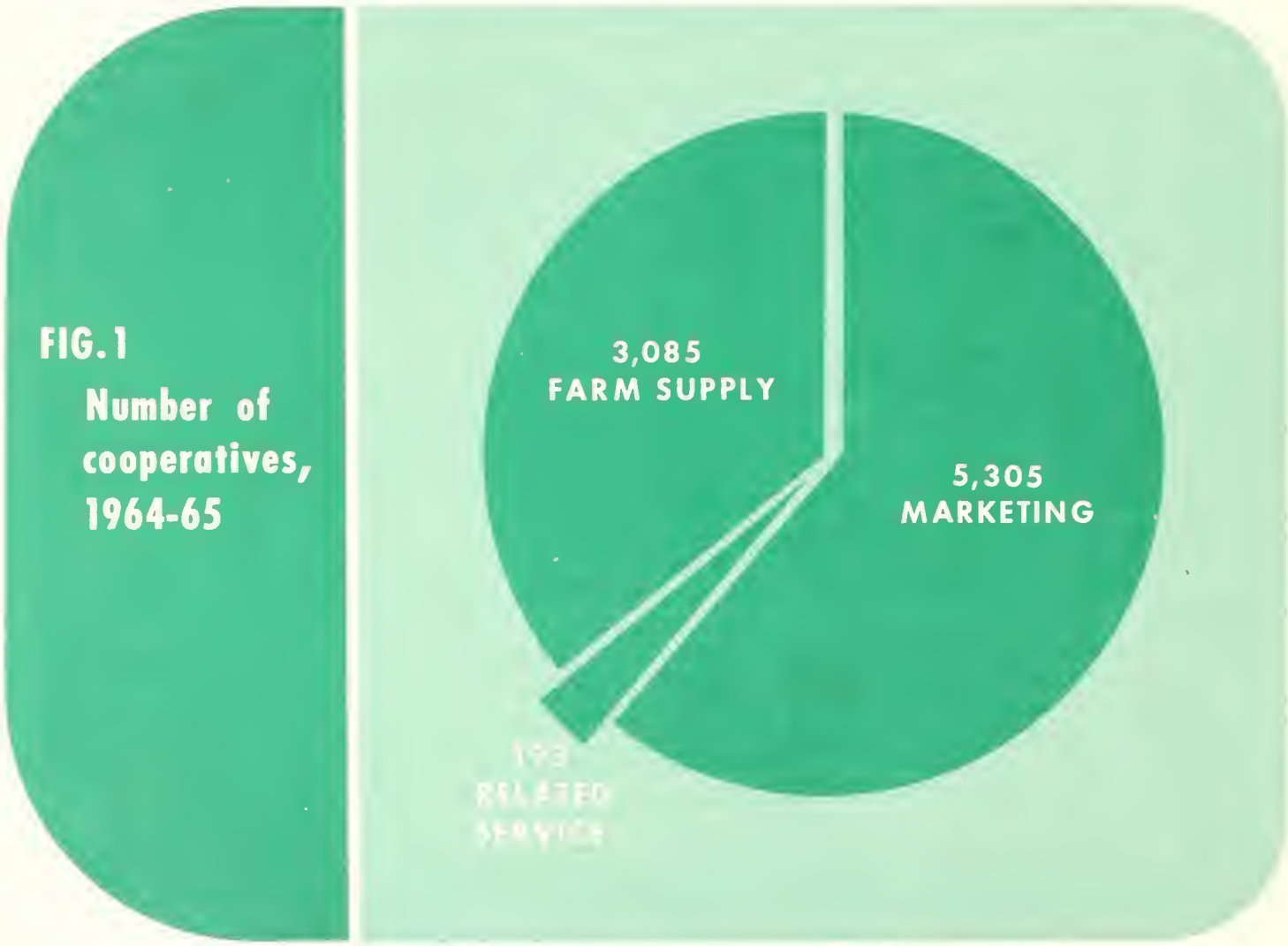
[1] For information on cooperative numbers, memberships, and business volume prior to 1950-51, see Statistics of Farmer Cooperatives, 1962-1963, Farmer Cooperative Serv. Gen. Rpt. 128, appendix tables 5, 6, and 7.

[2] Related services include trucking, storage, grinding, drying, and similar services affecting the form, quality, or location of farm products and supplies handled by cooperatives. They do not include credit, electrical, or telephone services; dairy-herd improvement; artificial breeding; or other types of services not directly related to marketing or purchasing activities.

Table 1.--Number and percentage of marketing, farm-supply, and related-service cooperatives, 1950-51 to 1964-65

Period[1]	Marketing		Farm supply		Related service		Total	
	Number	*Percent*	*Number*	*Percent*	*Number*	*Percent*	*Number*	*Percent*
1950-51.....	6,519	64.8	3,283	32.6	262	2.6	10,064	100.0
1951-52.....	6,594	64.8	3,324	32.6	261	2.6	10,179	100.0
1952-53.....	6,501	64.2	3,378	33.4	249	2.4	10,128	100.0
1953-54.....	6,457	64.1	3,374	33.5	241	2.4	10,072	100.0
1954-55.....	6,330	63.9	3,346	33.8	227	2.3	9,903	100.0
1955-56.....	6,284	63.5	3,375	34.1	235	2.4	9,894	100.0
1956-57.....	6,284	63.5	3,373	34.1	234	2.4	9,891	100.0
1957-58.....	6,119	62.8	3,383	34.8	233	2.4	9,735	100.0
1958-59.....	6,042	62.5	3,387	35.1	229	2.4	9,658	100.0
1959-60.....	5,828	62.3	3,297	35.3	220	2.4	9,345	100.0
1960-61.....	5,727	62.5	3,222	35.2	214	2.3	9,163	100.0
1961-62.....	5,626	62.2	3,206	35.5	207	2.3	9,039	100.0
1962-63.....	5,502	61.8	3,211	36.0	194	2.2	8,907	100.0
1963-64.....	5,421	61.3	3,226	36.5	200	2.2	8,847	100.0
1964-65[2]....	5,305	61.8	3,085	35.9	193	2.3	8,583	100.0

[1] For years prior to 1950-51, see appendix table 5, FCS General Report 128.
[2] Preliminary.



their dollar volume. The primary examples are marketing cooperatives whose major business becomes the sale of farm supplies, or farm-supply cooperatives whose marketing business becomes dominant.

In table 2, cooperatives are classified according to the business activity that consistently accounted for the largest percentage of their dollar business volume (see appendix).

Minnesota, with 1,108 cooperatives, continued to lead in total number of cooperatives, Wisconsin was second with 639, and Iowa third with 549. All these figures, however, represent decreases from the 1963-64 survey data.

Number of Memberships

Memberships in marketing, farm-supply, and related-service cooperatives totaled 7,082,010 in 1964-65, a slight increase over the 7,079,500 memberships reported for the previous year (table 3). While the membership figure remained fairly stable during this reporting period, the long-term trend has been one of decline as a result of the decreasing number of farmers in the United States. Many farmers were members of more than one cooperative and were counted two or more times in the annual survey; therefore, the total membership figure of 7,082,010 contains duplication that cannot be eliminated with current reporting methods.

Membership figures often vary widely from year to year for cooperatives participating in price-stabilization programs--particularly for cooperatives handling cotton, peanuts, and tobacco.

Classification of members is also affected by the diversity of services offered by cooperatives. For example, a member may use a cooperative to market only one of the farm products handled by the cooperative, or a member may use a cooperative classified in the marketing group only for purchasing one or more types of production supplies. The member's business with the cooperative may not, therefore, be in the group that represents the cooperative's major business volume (which determines how the cooperative is classified in this report). His membership, however, will be included arbitrarily in that classification.

Minnesota continued to lead in total number of memberships with 625,875 (table 2). Illinois remained in second place with 442,335 and Indiana with 425,975, ranked third, slightly ahead of Iowa (425,510).

Table 4 shows the memberships in local and regional cooperatives classified by major business activity. Of the 8,583 cooperatives included in the 1964-65 survey, 7,835--or 91.3 percent--were local cooperatives. These local cooperatives had 4,333,855 memberships, or 61.2 percent of the total. Regional cooperatives represented 8.7 percent of the total and accounted for 38.8 percent of the memberships.

Table 2.--Number of marketing, farm-supply, and related-service cooperatives, and their estimated memberships, by commodities, regions, and States, 1964-65[1]

(Classified by major business activity)

Geographic regions and States	Bean and pea (dry edible)		Cotton and cotton products[2]		Dairy products		Fruit and vegetable[2]		Grain[3]	
	Cooperatives with headquarters in State	Estimated memberships[4]	Cooperatives with headquarters in State	Estimated memberships[4]	Cooperatives with headquarters in State	Estimated memberships[4]	Cooperatives with headquarters in State	Estimated memberships[4]	Cooperatives with headquarters in State	Estimated memberships[4]
	Number[5]									
Maine	-	-	-	-	2	1,410	[6] 8	2,005	-	-
New Hampshire	-	-	-	-	4	1,045	2	525	-	-
Vermont	-	-	-	-	13	6,120	-	-	-	-
Massachusetts	-	-	-	-	5	1,805	2	535	-	-
Rhode Island	-	-	-	-	[7]	235	-	-	-	-
Connecticut	-	-	-	-	4	1,360	2	35	-	-
New England	-	-	-	-	28	11,975	14	3,100	-	-
New York	-	-	-	-	117	39,755	[6] 17	3,310	1	[8]
New Jersey	-	-	-	-	[6] 8	2,210	15	2,910	-	-
Pennsylvania	-	-	-	-	38	18,990	13	1,845	-	-
Middle Atlantic	-	-	-	-	163	60,955	45	8,065	1	([8])
Ohio	-	-	-	-	[6] 22	18,510	14	1,600	100	75,175
Indiana	-	-	-	-	8	15,025	[6] 3	890	49	148,405
Illinois	[7]	[7]	-	-	26	19,195	7	355	175	87,275
Michigan	-	1,585	-	-	20	22,755	22	5,455	21	18,850
Wisconsin	-	-	-	-	246	76,405	[6] 6	735	2	1,850
East North Central	2	1,585	-	-	322	151,890	52	9,035	347	331,555
Minnesota	-	-	-	-	371	92,945	5	525	211	129,895
Iowa	-	-	-	-	123	56,100	2	345	252	123,315
Missouri	-	-	[7]	50	[6] 13	11,530	5	170	[6] 31	22,650
North Dakota	-	-	-	-	26	13,680	1	145	290	100,025
South Dakota	-	-	-	-	28	14,470	-	-	139	69,710
Nebraska	-	-	-	-	[6] 17	38,380	1	100	179	90,105
Kansas	-	-	-	-	9	21,425	1	30	[6] 225	138,940
West North Central	-	-	[illegible]	5[illegible]	587	248,530	15	1,315	1,327	674,640
Delaware	-	-	-	-	[7]	250	1	940	-	-
Maryland	-	-	-	-	-	3,060	[6] 3	535	-	-
Virginia	-	-	-	-	17	4,225	[6] 10	480	2	680
West Virginia	-	-	-	-	5	1,380	1	10	-	-
North Carolina	-	-	1	[illegible],725	9	1,605	8	600	-	-
South Carolina	-	-	3	300	4	435	6	580	-	-
Georgia	-	-	4	[illegible],650	10	755	[6] 5	205	-	-
Florida	-	-	[7]	12,[illegible]	13	415	[6] 60	18,500	-	-
South Atlantic	-	-	[illegible]	8[illegible],675	62	12,125	94	21,850	2	680
Kentucky	-	-	-	-	5	4,095	[6] 2	325	-	-
Tennessee	-	-	1	[illegible],735	7	7,790	[6] 5	1,660	-	-
Alabama	-	-	6	[illegible]	1	15	1	300	-	-
Mississippi	-	-	[illegible] 45	21,[illegible]	4	2,300	[6] 1	20	5	345
East South Central	-	-	52	[illegible]	17	14,200	9	2,305	5	345
Arkansas	-	-	[6] 31	5,425	1	970	5	1,445	3	16,935
Louisiana	-	-	[6] [illegible]	3,[illegible]	[6] 5	1,425	11	1,055	-	-
Oklahoma	-	-	[illegible]	2[illegible],680	-	11,740	-	-	83	56,815
Texas	-	-	[illegible] 223	1[illegible],635	9	4,755	[6] 10	2,405	62	24,515
West South Central	-	-	[illegible]	135,840	19	18,890	26	4,905	148	98,265
Montana	[illegible]	[illegible]	-	-	5	3,405	2	195	51	24,185
Idaho	[illegible]	[illegible]	-	-	6	9,420	4	2,245	9	5,345
Wyoming	[illegible]	[illegible]	-	-	2	970	-	-	4	2,160
Colorado	[illegible]	[illegible]	-	-	6	4,760	18	1,730	21	10,700
New Mexico	-	-	19	[illegible],110	1	180	2	125	2	1,455
Arizona	[illegible]	[illegible]	4	2,365	3	245	4	305	-	-
Utah	-	-	-	-	6	2,125	[6] 6	1,755	5	1,245
Nevada	-	-	[7]	[illegible]	1	45	-	-	-	-
Mountain	-	[illegible]	23	[illegible]	30	21,150	36	6,355	92	45,090
Washington	[illegible]	[illegible]	-	-	[illegible]	3,245	[6] 52	7,640	35	11,610
Oregon	[7]	[illegible]	-	-	2	[illegible]	23	4,755	15	5,995
California	2	[illegible]	42	[illegible]	27	3,480	[6] 202	27,855	3	570
Pacific	[illegible]	1,410	42	[illegible]	[illegible]	11,[illegible]	277	40,250	53	18,175
Sub-total	[illegible]	[illegible]	539	[illegible]	1,284	551,015	568	97,180	1,975	1,168,750
Alaska	-	-	-	-	2	490	1	10	-	-
Hawaii	-	-	-	-	-	-	[illegible]	490	-	-
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	551,415	577	97,680	1,975	1,168,750

See end of [illegible]

Table 2.--Number of marketing, farm-supply, and related-service cooperatives, and their estimated memberships, by commodities, regions, and States, 1964-65[1]--Continued

(Classified by major business activity)

Geographic regions and States	Livestock		Nut[2, 10]		Poultry and poultry products		Rice[2]		Sugar products[11]	
	Cooperatives with headquarters in State	Estimated memberships[4]	Cooperatives with headquarters in State	Estimated memberships[4]	Cooperatives with headquarters in State	Estimated memberships[4]	Cooperatives with headquarters in State	Estimated memberships[4]	Cooperatives with headquarters in State	Estimated memberships[4]
	Number[5]									
Maine	-	-	-	-	-	-	-	-	-	-
New Hampshire	-	-	-	-	-	-	-	-	-	-
Vermont	-	-	-	-	-	-	-	-	-	-
Massachusetts	1	545	-	-	1	140	-	-	1	95
Rhode Island	-	-	-	-	-	-	-	-	-	-
Connecticut	-	-	-	-	2	455	-	-	-	-
New England	1	545	-	-	3	595	-	-	1	95
New York	2	21,930	-	-	3	190	-	-	1	75
New Jersey	1	1,900	-	-	[6] 10	2,340	-	-	-	-
Pennsylvania	3	2,240	-	-	6	8,895	-	-	-	-
Middle Atlantic	6	26,070	-	-	19	11,425	-	-	1	75
Ohio	3	78,090	-	-	7	15,240	-	-	2	420
Indiana	3	50,395	(7)	(9)	1	10	-	-	-	-
Illinois	9	67,925	-	-	1	40	-	-	-	-
Michigan	7	26,585	-	-	1	5	-	-	7	3,280
Wisconsin	96	57,740	-	-	2	1,010	-	-	(7)	90
East North Central	118	280,735	(7)	(9)	12	16,305	-	-	9	3,790
Minnesota	144	140,520	-	-	7	1,655	-	-	1	250
Iowa	[6] 23	55,060	-	-	6	5,115	-	-	1	90
Missouri	3	43,005	(7)	(9)	1	45	-	-	-	-
North Dakota	27	28,715	-	-	-	-	-	-	(7)	25
South Dakota	3	14,040	-	-	8	2,940	-	-	1	165
Nebraska	2	25,265	-	-	2	590	-	-	3	1,825
Kansas	[6] 3	10,230	-	-	-	-	-	-	1	60
West North Central	205	316,835	(7)	(9)	24	10,345	-	-	7	2,415
Delaware	-	-	-	-	-	-	-	-	-	-
Maryland	-	-	-	-	1	20	-	-	-	-
Virginia	[6] 26	10,730	1	3,245	2	5,225	-	-	-	-
West Virginia	[6] 9	2,305	-	-	(7)	2,875	-	-	-	-
North Carolina	2	1,350	(7)	9,775	[6] 2	225	-	-	-	-
South Carolina	3	1,190	(7)	580	2	30	-	-	-	-
Georgia	3	1,555	2	30,005	1	40	-	-	(7)	75
Florida	4	970	-	-	4	130	-	-	2	165
South Atlantic	47	18,100	3	43,605	12	8,545	-	-	2	240
Kentucky	12	13,365	-	-	-	-	-	-	1	5
Tennessee	[6] 2	7,930	(7)	180	-	-	-	-	-	-
Alabama	8	7,005	-	-	-	-	-	-	-	-
Mississippi	1	26,900	-	-	-	-	2	150	-	-
East South Central	23	55,200	(7)	180	-	-	2	150	1	5
Arkansas	1	215	-	-	-	-	16	18,785	-	-
Louisiana	(7)	80	-	-	1	5	17	1,070	11	765
Oklahoma	1	25,020	1	5,140	1	60	-	-	-	-
Texas	3	12,750	1	3,995	3	115	18	3,350	(7)	100
West South Central	5	38,065	2	9,135	5	180	51	23,205	11	865
Montana	1	1,780	-	-	-	-	-	-	5	1,335
Idaho	[6] 6	930	-	-	-	-	-	-	8	5,300
Wyoming	3	1,255	-	-	-	-	-	-	3	1,775
Colorado	2	7,625	-	-	1	40	-	-	2	4,265
New Mexico	(7)	150	(7)	95	-	-	-	-	-	-
Arizona	(7)	185	(7)	25	-	-	-	-	(7)	50
Utah	1	2,815	-	-	3	270	-	-	10	1,800
Nevada	(7)	45	-	-	-	-	-	-	-	-
Mountain	13	14,785	(7)	120	4	310	-	-	28	14,525
Washington	2	180	(7)	205	-	-	-	-	1	1,240
Oregon	1	1,965	4	1,020	1	125	-	-	1	800
California	4	9,120	10	11,915	4	125	5	2,680	4	4,355
Pacific	7	11,265	14	13,140	5	250	5	2,680	6	6,395
Sub-Total	425	761,600	19	66,180	84	47,955	58	26,035	66	28,405
Alaska	-	-	-	-	-	-	-	-	-	-
Hawaii	4	75	1	25	3	40	-	-	(7)	25
UNITED STATES	429	761,675	20	66,205	87	47,995	58	26,035	66	28,430

See end of table for footnote references.

Table 2.--Number of marketing, farm-supply, and related-service cooperatives, and their estimated memberships, by commodities, regions, and States, 1964-65[1]--Continued

(Classified by major business activity)

Geographic regions and States	Tobacco		Wool and mohair		Miscellaneous marketing[12]		Total marketing	
	Cooperatives with head-quarters in State	Estimated[13] memberships	Cooperatives with head-quarters in State	Estimated memberships[4]	Cooperatives with head-quarters in State	Estimated memberships[4]	Cooperatives with head-quarters in State	Estimated memberships[4]
	Number[5]							
Maine	-	-	1	515	-	-	11	3,930
New Hampshire	-	-	-	-	-	-	6	1,570
Vermont	-	-	[7]	5	-	-	13	6,125
Massachusetts	1	5[illegible]	1	[8]	-	-	12	3,170
Rhode Island	-	-	-	-	-	-	[7]	235
Connecticut	-	55	-	-	-	-	8	1,905
New England	1	105	2	520	-	-	50	16,935
New York	-	-	2	105	4	2,960	147	68,325
New Jersey	-	-	1	495	1	30	36	9,385
Pennsylvania	-	-	28	6,770	-	-	88	38,740
Middle Atlantic	-	-	31	7,370	5	2,990	271	116,950
Ohio	1	12,285	1	5,355	1	10	151	206,685
Indiana		15,425	-	-	-	-	64	230,150
Illinois	-	-	[7]	750	3	155	221	175,695
Michigan	-	-	[7]	595	4	140	84	79,250
Wisconsin	2	1,86[illegible]	1	4,470	[6] 3	235	358	144,330
East North Central	[illegible]	29,579	2	11,100	11	540	878	836,110
Minnesota	[illegible]	2	2	12,625	3	300	744	378,135
Iowa	-	-	[7]	8,000	2	1,130	409	249,155
Missouri	[illegible]	[illegible]	2	2,775	-	-	55	83,260
North Dakota	-	-	3	480	-	-	347	143,070
South Dakota	-	-	[7]	7,000	1	30	180	108,355
Nebraska	-	-	[7]	5,570	1	50	205	161,815
Kansas	-	-	[7]	4,500	-	-	239	175,185
West North Central	7	3,055	[illegible]	40,230	7	1,510	2,179	1,298,975
Delaware	-	-	-	-	-	-	1	1,190
Maryland	2	18,2[illegible]	-	-	[6] 2	410	12	22,230
Virginia	4	53,[illegible]	13	2,910	-	-	75	81,480
West Virginia	[illegible]	[illegible]	[14] 23	2,450	1	65	44	16,705
North Carolina	4	212,[illegible]	-	-	1	70	27	235,150
South Carolina	[7]	5[illegible]	-	-	1	5	19	56,670
Georgia	[7]	[illegible]	-	-	1	4,200	26	145,085
Florida	2	[illegible]	-	-	4	35	89	39,925
South Atlantic	12	394,47[illegible]	41	[illegible]	10	4,785	293	598,435
Kentucky	2	[illegible]	[6] 2	232	-	-	30	174,155
Tennessee	[illegible]	54,[illegible]	5	1,735	1	810	38	80,780
Alabama	[7]	[illegible]	-	-	-	-	16	42,530
Mississippi	-	-	3	955	2	340	68	52,535
East South Central	1[illegible]	411,[illegible]	25	[illegible]	3	1,150	152	350,000
Arkansas	-	-	-	-	-	-	57	43,775
Louisiana	-	-	[6] 2	420	[6] 1	25	57	7,895
Oklahoma	-	-	[7]	2,000	-	-	141	121,455
Texas	-	-	[7]	300	2	60	431	159,030
West South Central	-	-	2	2,720	3	85	686	332,155
Montana	-	-	21	[illegible]	1	210	86	32,810
Idaho	-	-	13	2,310	3	490	50	27,810
Wyoming	-	-	3	78	-	-	22	8,720
Colorado	-	-	2	175	-	-	56	30,005
New Mexico	-	-	-	-	-	-	24	7,115
Arizona	-	-	-	-	-	-	11	3,175
Utah	-	-	4	595	2	940	37	11,545
Nevada	-	-	[illegible]	125	-	-	3	235
Mountain	-	-	[illegible]	5,685	6	1,640	289	121,415
Washington	-	-	[7]	935	5	175	105	25,785
Oregon	-	-	1	955	1	10	67	20,230
California	-	-	1	730	9	1,820	313	71,805
Pacific	-	-	2	2,620	15	2,005	485	117,820
Sub-Total	31	839,030	[illegible]	78,505	60	14,705	5,283	3,788,795
Alaska	-	-	[7]	5	-	-	3	415
Hawaii	-	-	[7]	[9]	3	1,050	19	1,705
UNITED STATES	31	839,030	162	78,510	63	15,755	5,305	3,790,915

See end of table for footnote references.

Table 2.--Number of marketing, farm-supply, and related-service cooperatives, and their estimated memberships, by commodities, regions, and States, 1964-65[1]--Continued

(Classified by major business activity)

Geographic regions and States	Farm supply		Related-service[15]		Total	
	Cooperatives with head-quarters in State	Estimated memberships[4 16]	Cooperatives with head-quarters in State	Estimated memberships[4]	Cooperatives with head-quarters in State	Estimated memberships[4]
	Number[5]					
Maine	[17] 5	5,710	-	-	16	9,640
New Hampshire	[17] 2	1,185	-	-	8	2,755
Vermont	4	2,915	4	710	21	9,750
Massachusetts	[17] 17	6,140	2	70	31	9,380
Rhode Island	([7])	335	1	100	1	670
Connecticut	11	3,320	3	220	22	5,445
New England	39	19,605	10	1,100	99	37,640
New York	192	87,405	5	1,415	344	157,145
New Jersey	15	15,420	2	100	53	25,405
Pennsylvania	67	84,620	4	115	159	123,475
Middle Atlantic	274	187,445	11	1,630	556	306,025
Ohio	86	98,210	4	945	241	305,840
Indiana	60	194,610	4	1,215	128	425,975
Illinois	156	258,690	20	7,950	397	442,335
Michigan	93	82,215	6	135	183	161,600
Wisconsin	[17] 261	247,250	20	1,385	639	392,965
East North Central	656	880,975	54	11,630	1,588	1,728,715
Minnesota	[6] 346	243,750	18	3,990	1,108	625,875
Iowa	140	176,355	-	-	549	425,510
Missouri	142	332,815	1	175	198	416,250
North Dakota	155	113,140	6	850	508	257,060
South Dakota	114	81,955	2	85	296	190,395
Nebraska	152	114,005	7	1,560	364	277,380
Kansas	79	43,610	2	215	320	219,010
West North Central	1,128	1,105,630	36	6,875	3,343	2,411,480
Delaware	12	12,110	-	-	13	13,300
Maryland	45	43,575	5	670	62	66,475
Virginia	80	128,710	5	2,340	160	212,530
West Virginia	25	34,740	2	40	71	51,485
North Carolina	6	62,350	7	1,635	40	299,135
South Carolina	2	15,820	2	170	23	72,660
Georgia	51	37,110	-	-	77	182,195
Florida	18	7,390	1	([9])	108	47,315
South Atlantic	239	341,805	22	4,855	554	945,095
Kentucky	55	94,595	1	30	86	268,780
Tennessee	92	70,810	3	2,605	133	154,195
Alabama	43	39,530	3	390	62	82,450
Mississippi	64	76,290	4	765	136	129,590
East South Central	254	281,225	11	3,790	417	635,015
Arkansas	46	44,240	1	635	104	88,650
Louisiana	23	5,175	5	2,780	85	15,850
Oklahoma	27	14,190	1	670	169	136,315
Texas	64	26,860	[6] 22	3,850	517	189,740
West South Central	160	90,465	29	7,935	875	430,555
Montana	89	44,290	1	230	176	77,330
Idaho	[6] 30	27,880	1	550	81	56,240
Wyoming	10	3,985	-	-	32	12,705
Colorado	40	20,000	4	60	100	50,065
New Mexico	2	500	[6] 2	405	28	8,020
Arizona	3	72,045	-	-	14	75,220
Utah	18	21,265	3	445	58	33,255
Nevada	([7])	([9])	-	-	3	235
Mountain	192	189,965	11	1,690	492	313,070
Washington	64	86,835	2	150	171	112,770
Oregon	34	43,060	1	85	102	63,375
California	[6] 39	23,365	[6] 6	515	358	95,685
Pacific	137	153,260	9	750	631	271,830
Sub-Total	3,079	3,250,375	193	40,255	8,555	7,079,425
Alaska	-	-	-	-	3	415
Hawaii	[6] 6	465	-	-	25	2,170
UNITED STATES	3,085	3,250,840	193	40,255	8,583	7,082,010

See next page for footnote references.

Footnotes to Table 2.

1. Preliminary data covering operations of cooperatives whose fiscal years ended during the period July 1, 1964, to June 30, 1965, with limited exceptions.

2. Cooperatives performing specific services on a commodity are included. Incorporated local associations of a federation that performs the actual marketing or processing are counted.

3. Includes soybeans, soybean meal, and soybean oil.

4. Includes members (those entitled to vote for directors) but does not include nonvoting patrons. (There is some duplication in these membership figures because many farmers belong to more than one cooperative.)

5. Includes independent local cooperatives, federations, and centralized cooperatives.

6. Cooperatives temporarily inactive because of crop failures or other reasons are included.

7. The cooperative with which this membership is affiliated has been counted in the State in which the cooperative maintains its headquarters.

8. No individual memberships.

9. Less than 5 members.

10. Membership of nut cooperatives which market peanuts fluctuates from year to year and is affected by the extent to which producers participate in price-stabilization programs.

11. Includes sugar, sugarcane, sugar beets, honey, maple syrup, molasses, and sorghum.

12. Includes forest products, fur pelts, hay, hops, nursery stock, tung oil, coffee, and other farm products not separately classified.

13. Member-patrons. Number fluctuates considerably from year to year due to participation in price stabilization programs.

14. Includes a statewide federation of county wool pools. Payment is made by the federation to the pool manager who is responsible for payment to the individual wool growers.

15. Cooperatives providing services related to marketing or purchasing activities.

16. The sharp decrease in the number of farm-supply cooperative memberships for some States was due to a rigid examination of membership rolls by several large regional organizations, with the subsequent elimination of several thousand inactive members.

17. Includes incorporated local cooperatives without facilities that are affiliated with an operating regional cooperative.

Table 3.--Memberships in marketing, farm-supply, and related-service cooperatives, 1950-51 to 1964-65

Period[1]	Marketing		Farm-supply		Related-service		Total	
	Number	*Percent*	*Number*	*Percent*	*Number*	*Percent*	*Number*	*Percent*
1950-51.....	4,117,950	58.1	2,878,890	40.6	94,280	1.3	7,091,120	100.0
1951-52.....	4,229,125	57.4	3,032,550	41.2	102,030	1.4	7,363,705	100.0
1952-53.....	4,247,035	56.8	3,138,820	42.0	89,230	1.2	7,475,085	100.0
1953-54.....	4,273,350	56.1	3,252,860	42.8	82,030	1.1	7,608,240	100.0
1954-55.....	4,213,485	55.4	3,322,490	43.7	67,880	0.9	7,603,855	100.0
1955-56.....	4,223,260	54.6	3,443,610	44.6	64,865	0.8	7,731,735	100.0
1956-57.....	4,121,700	53.7	3,489,425	45.5	61,920	0.8	7,673,045	100.0
1957-58.....	3,879,675	51.8	3,543,185	47.3	63,595	0.9	7,486,455	100.0
1958-59.....	3,860,950	51.1	3,643,525	48.2	54,075	0.7	7,558,550	100.0
1959-60.....	3,621,900	49.8	3,600,465	49.5	51,090	0.7	7,273,455	100.0
1960-61.....	3,473,425	48.2	3,679,675	51.1	49,795	0.7	7,202,895	100.0
1961-62.....	3,420,100	48.2	3,634,690	51.2	44,190	0.6	7,098,980	100.0
1962-63.....	3,582,110	49.6	3,595,890	49.8	40,750	0.6	7,218,750	100.0
1963-64	3,612,535	51.0	3,425,200	48.4	41,765	0.6	7,079,500	100.0
1964-65[2]....	3,790,915	53.5	3,250,840	45.9	40,255	0.6	7,082,010	100.0

[1] For years prior to 1950-51, see appendix table 6, FCS General Report 128.
[2] Preliminary.

Table 4.--Number and estimated memberships of local and regional marketing, farm-supply, and related-service cooperatives, by major business activity, 1964-65[1]

Major business activity	Cooperatives				Memberships[2]			
	Local		Regional		Local		Regional	
	Number	Percent of total in each activity group	Number	Percent of total in each activity group	Number	Percent of total in each activity group	Number	Percent of total in each activity group
Beans and peas (dry edible)..	4	33.3	8	66.7	2,295	46.3	4,960	53.7
Cotton and products.....	509	94.4	30	5.6	105,625	35.0	196,555	65.0
Dairy products.....	1,001	77.8	[3] 285	22.2	294,545	53.4	256,870	46.6
Fruits and vegetables.....	501	86.8	[3] 76	13.2	50,240	51.4	47,440	48.6
Grain[4].....	1,948	98.6	27	1.4	1,106,460	94.7	62,290	5.3
Livestock and products	391	91.1	38	8.9	126,645	16.6	635,030	83.4
Nuts.....	13	65.0	7	35.0	3,175	4.8	63,030	95.2
Poultry and products.....	74	85.0	[3] 13	15.0	39,085	81.4	8,910	18.6
Rice.....	52	89.7	6	10.3	16,110	61.9	9,925	38.1
Sugar products.....	-	-	[3] 66	100.0	-	-	28,430	100.0
Tobacco.....	-	-	31	100.0	-	-	639,030	100.0
Wool and mohair.....	147	90.7	15	9.3	21,815	27.8	56,695	72.2
Miscellaneous.....	59	93.7	4	6.3	15,470	98.1	285	1.9
Total marketing.....	4,699	88.6	606	11.4	1,781,465	47.0	2,009,450	53.0
Farm supplies.....	2,962	96.0	123	4.0	2,513,565	77.3	737,275	22.7
Related services.....	174	90.2	19	9.8	38,825	96.4	1,430	3.6
Total-all types.....	7,835	91.3	748	8.7	4,333,855	61.2	2,748,155	38.8

[1] Preliminary.
[2] Membership figures vary considerably from year to year due to cooperative participation in price-stabilization programs, particularly in cotton, peanuts, and tobacco. They are also affected by the number of reported members who may not be active patrons in a specific year.
[3] Includes bargaining cooperatives.
[4] Includes soybean marketing and processing.

Business Volume

In 1964-65, the total gross business volume of 8,583 marketing, farm-supply, and related-service cooperatives amounted to $19.6 billion (table 5). This was an increase of 2 percent over the $19.2 billion gross reported in 1963-64.

The total net business volume of farmer cooperatives amounted to $14.7 billion in 1964-65. Included in this amount were $11.5 billion for farm products marketed, $2.9 billion for farm supplies purchased, and $0.3 billion for services performed (fig. 2). The total net figure of $14.7 billion, which excludes intercooperative business (the difference between gross and net business volumes), represented an increase of 2.7 percent over the $14.4 billion net of the previous year. Intercooperative business amounted to $4.9 billion in 1964-65.

Table 5.--Estimated gross and net volume of business of marketing, farm-supply, and related-service cooperatives, and percentage of total, 1950-51 to 1964-65

Period[1]	Gross volume (includes intercooperative business)				Net volume (excludes intercooperative business)			
	Farm products	Farm supplies	Related services[2]	Total	Farm products	Farm supplies	Related services[2]	Total
	$1,000				$1,000			
1950-51...	7,984,777	2,437,521	99,958	10,522,256	6,361,766	1,685,413	99,958	8,147,137
1951-52...	9,260,697	2,762,095	114,480	12,137,272	7,376,684	1,918,723	114,480	9,409,887
1952-53...	9,294,945	2,866,908	141,750	12,303,603	7,365,795	2,013,768	141,750	9,521,313
1953-54...	9,198,727	2,841,727	157,802	12,198,256	7,338,786	1,978,052	157,802	9,474,640
1954-55...	9,347,913	2,921,859	195,522	12,465,294	7,424,743	2,021,617	195,522	9,641,882
1955-56...	9,514,387	2,972,696	214,880	12,701,963	7,495,159	2,046,086	214,880	9,756,125
1956-57...	10,110,115	3,152,985	234,629	13,497,729	7,998,887	2,145,939	234,629	10,379,455
1957-58...	10,538,742	3,269,400	246,964	14,055,106	8,318,448	2,187,490	246,964	10,752,902
1958-59...	11,412,483	3,549,922	272,866	15,235,271	9,103,089	2,371,061	272,866	11,747,016
1959-60...	11,688,409	3,659,969	298,177	15,646,555	9,329,914	2,408,157	298,177	12,036,248
1960-61...	12,143,722	3,744,711	305,600	16,194,033	9,631,247	2,472,286	305,600	12,409,133
1961-62...	12,992,656	3,914,849	302,102	17,209,607	10,160,364	2,561,338	302,102	13,023,804
1962-63...	13,893,463	4,145,263	303,281	18,342,007	10,834,165	2,704,400	303,281	13,841,846
1963-64...	[3]14,532,553	4,393,864	313,103	[3]19,239,520	[3]11,209,069	2,831,586	313,103	[3]14,353,758
1964-65[4]..	14,813,217	4,495,217	315,527	19,623,961	11,513,217	2,910,188	315,527	14,738,932
	Percent				Percent			
1950-51...	75.9	23.2	0.9	100.0	78.1	20.7	1.2	100.0
1951-52...	76.3	22.8	0.9	100.0	78.4	20.4	1.2	100.0
1952-53...	75.5	23.3	1.2	100.0	77.4	21.1	1.5	100.0
1953-54...	75.4	23.3	1.3	100.0	77.4	20.9	1.7	100.0
1954-55...	75.0	23.4	1.6	100.0	77.0	21.0	2.0	100.0
1955-56...	74.9	23.4	1.7	100.0	76.8	21.0	2.2	100.0
1956-57...	74.9	23.4	1.7	100.0	77.0	20.7	2.3	100.0
1957-58...	75.0	23.3	1.7	100.0	77.4	20.3	2.3	100.0
1958-59...	74.9	23.3	1.8	100.0	77.5	20.2	2.3	100.0
1959-60...	74.7	23.4	1.9	100.0	77.5	20.0	2.5	100.0
1960-61...	75.0	23.1	1.9	100.0	77.6	19.9	2.5	100.0
1961-62...	75.5	22.7	1.8	100.0	78.0	19.7	2.3	100.0
1962-63...	75.7	22.6	1.7	100.0	78.3	19.5	2.2	100.0
1963-64...	[3] 75.5	[3] 22.9	1.6	100.0	78.1	19.7	2.2	100.0
1964-65[4]..	75.5	22.9	1.6	100.0	78.1	19.8	2.1	100.0

[1] For years prior to 1950-51, see appendix table 7, FCS General Report 128. Data for prior years are not entirely comparable due to revisions in statistical procedures in 1950-51.

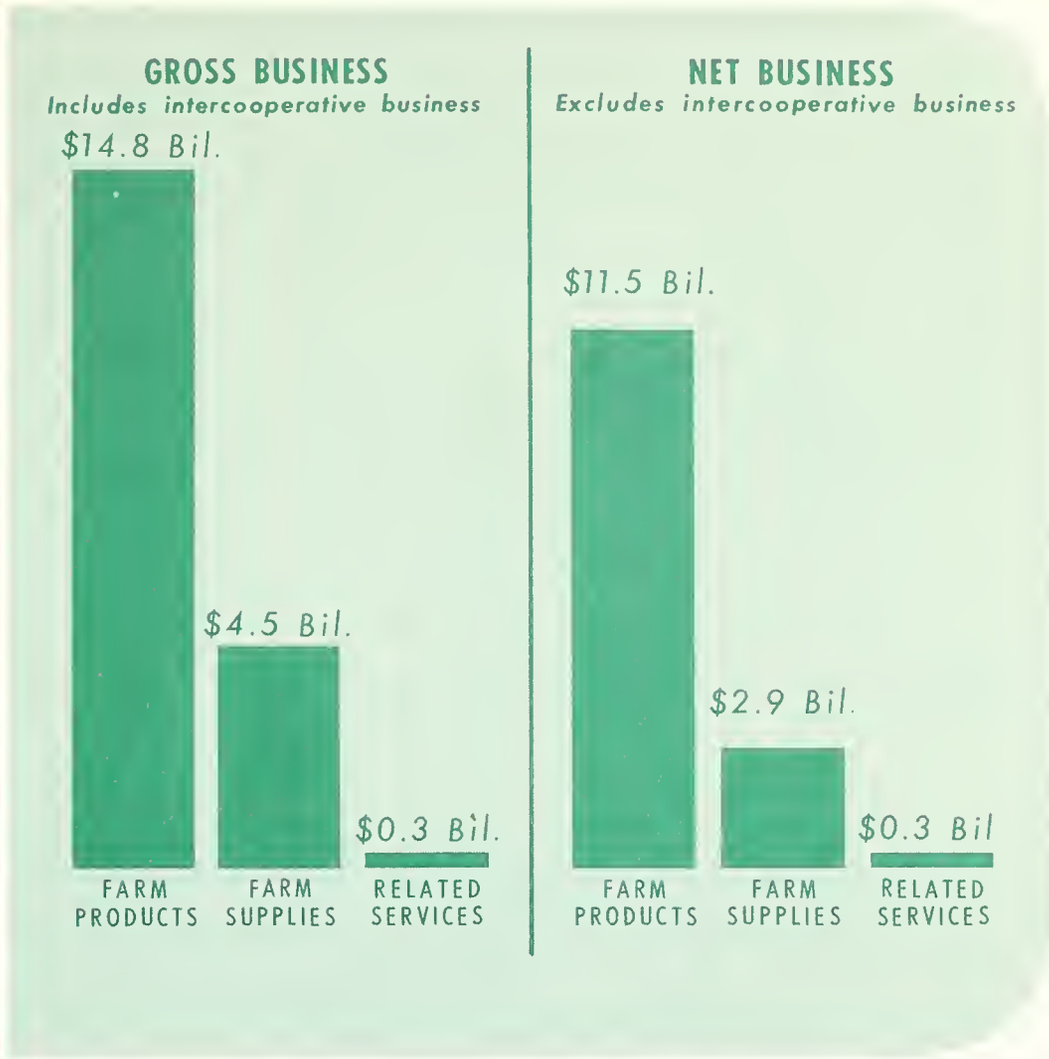
[2] Services related to marketing or supply purchasing but not included in the volumes reported for these activities.

[3] Revised.

[4] Preliminary.

FIG. 2

Cooperative business volume, 1964-65



Gross and net volumes of business for marketing, purchasing, and related-service activities are shown in table 5 for each survey year, beginning with 1950-51. The 1964-65 totals exceeded totals reported in all previous surveys.

Gross volume of farm products marketed by cooperatives increased from $14.5 billion in 1963-64 to $14.8 billion in 1964-65, an increase of 1.9 percent. The net volume of farm products marketed amounted to $11.5 billion in 1964-65 and accounted for 78.1 percent of the total net volume of cooperatives (fig. 3). The net marketing volume for 1964-65 represented an increase of 2.7 percent over the $11.2 billion net for the previous year. This increase resulted primarily from increases in the dollar volumes reported for dairy products, fruits and vegetables, nuts, rice, and sugar products.

In 1964-65, the gross volume of all farm supplies handled by cooperatives amounted to $4.5 billion, a 2.3-percent increase over the $4.4 billion gross in 1963-64. The net farm-supply volume of $2.9 billion accounted for 19.8 percent of the total net business volume in 1964-65 (fig. 4). It represented a 2.8-percent increase over the $2.8 billion supply net in 1963-64. Increases in net volumes of building materials, fertilizer, and sprays and dusts handled largely accounted for this rise.

Receipts for services performed by all types of cooperatives amounted to $315 million in 1964-65, about a 1-percent increase over 1963-64 service receipts of $313 million. Service receipts represented 2.1 percent of total net business volume in 1964-65.

An estimated 70 percent of the 8,583 cooperatives in the survey, or 6,009 coopera-

Table 6.--Number of cooperatives handling specified items and estimated business volume, by products marketed, supplies purchased, and services provided, 1964-65[1]

Item	Cooperatives handling		Gross volume (includes intercooperative business)		Net volume (excludes intercooperative business)	
	Number	Percent[2]	Amount ($1,000)	Percent	Amount ($1,000)	Percent
Products marketed:						
Beans and peas (dry edible)..	65	0.8	43,963	0.2	29,753	0.2
Cotton and cotton products...	581	6.8	929,137	4.7	830,189	5.6
Dairy products.....	1,346	15.7	4,897,604	25.0	3,769,721	25.6
Fruits and vegetables.....	592	6.9	1,625,735	8.3	1,232,009	8.4
Grain, soybeans, and soybean meal and oil.....	2,596	30.2	3,902,697	19.9	2,465,321	16.7
Livestock and livestock products.....	479	5.6	1,520,084	7.7	1,433,243	9.7
Nuts.....	84	1.0	184,563	1.0	175,733	1.2
Poultry products.....	410	4.8	498,289	2.5	412,471	2.8
Rice.....	59	0.7	285,506	1.5	242,563	1.7
Sugar products.....	67	0.8	529,947	2.7	529,947	3.6
Tobacco.....	34	0.4	301,151	1.5	301,002	2.0
Wool and mohair.....	224	2.6	27,630	0.1	27,481	0.2
Miscellaneous[3].....	182	2.1	66,911	0.4	63,784	0.4
Total farm products.....	[4] 6,009	70.0	14,813,217	75.5	11,513,217	78.1
Supplies purchased:						
Building materials.....	1,925	22.4	158,470	0.8	114,075	0.8
Containers and packaging supplies.....	1,050	12.2	66,702	0.3	33,652	0.2
Farm machinery and equipment.	1,600	18.6	109,099	0.6	72,012	0.5
Feed.....	4,363	50.8	1,441,423	7.3	1,034,864	7.0
Fertilizer.....	4,409	51.4	923,680	4.7	507,101	3.4
Meats and groceries.....	775	9.0	78,450	0.4	60,418	0.4
Petroleum products.....	2,773	32.3	1,010,181	5.1	642,610	4.4
Seed.....	3,962	46.2	170,761	0.9	121,378	0.8
Sprays and dusts (farm chemicals	3,329	38.8	129,459	0.7	82,096	0.6
Miscellaneous supplies[5].....	4,858	56.6	406,992	2.1	241,982	1.6
Total farm supplies.....	[4] 6,763	78.8	4,495,217	22.9	2,910,188	19.7
Services provided:						
Trucking, cotton ginning, storage, grinding, locker plants, miscellaneous.....	[4] 5,502	64.1	[6] 315,527	1.6	[6] 315,527	2.2
Total business.....	8,583	100.0	19,623,961	100.0	14,738,932	100.0

[1] Preliminary.
[2] Number of cooperatives handling each commodity group is computed as a percentage of the total number of 8,583 cooperatives listed.
[3] Includes coffee, forest products, fur pelts, hay, hops, seed marketed for growers, nursery stock, tung oil, and other farm products not separately classified.
[4] Because many cooperatives do more than one type of business, these totals are less than the number that would be obtained by adding the number of cooperatives handling individual items or performing individual services.
[5] Includes plant equipment, automotive supplies, hardware, chicks, and other supplies not separately classified.
[6] Charges for services related to marketing or purchasing but not included in the volume reported for these activities.

tives, marketed farm products in 1964-65 (table 6). These included 5,255 cooperatives that primarily marketed farm products; 743 cooperatives that primarily handled farm supplies; and 11 service cooperatives whose major services were trucking, storage, or other activities related to marketing farm products or purchasing farm supplies. Fifty marketing cooperatives that were either newly organized or temporarily inactive were not included.

In 1964-65, farm supplies were handled by 6,763 cooperatives, or 78.8 percent of the total number of cooperatives in the survey. Included were 3,080 cooperatives that primarily handled farm supplies and 3,610 marketing, and 73 related-service cooperatives that handled farm supplies as a sideline activity. Five farm-supply cooperatives that were either newly organized or temporarily inactive were not included.

In 1964-65, 5,502 cooperatives of all types, or 64.1 percent of the total, performed one or more services related to farm-product marketing or farm-supply purchasing. These included 183 cooperatives primarily performing service activities such as trucking, storage, drying, and similar services; 1,742 farm-supply cooperatives; and 3,577 marketing cooperatives (including cotton-ginning, livestock-trucking, and rice- and fruit-drying cooperatives). Ten related-service cooperatives that were either newly organized or temporarily inactive were not included.

The survey indicates that 68 percent of all marketing cooperatives handled one or more types of farm supplies in 1964-65, and 67

FIG. 3

Relative importance of major farm products marketed by cooperatives, 1964-65

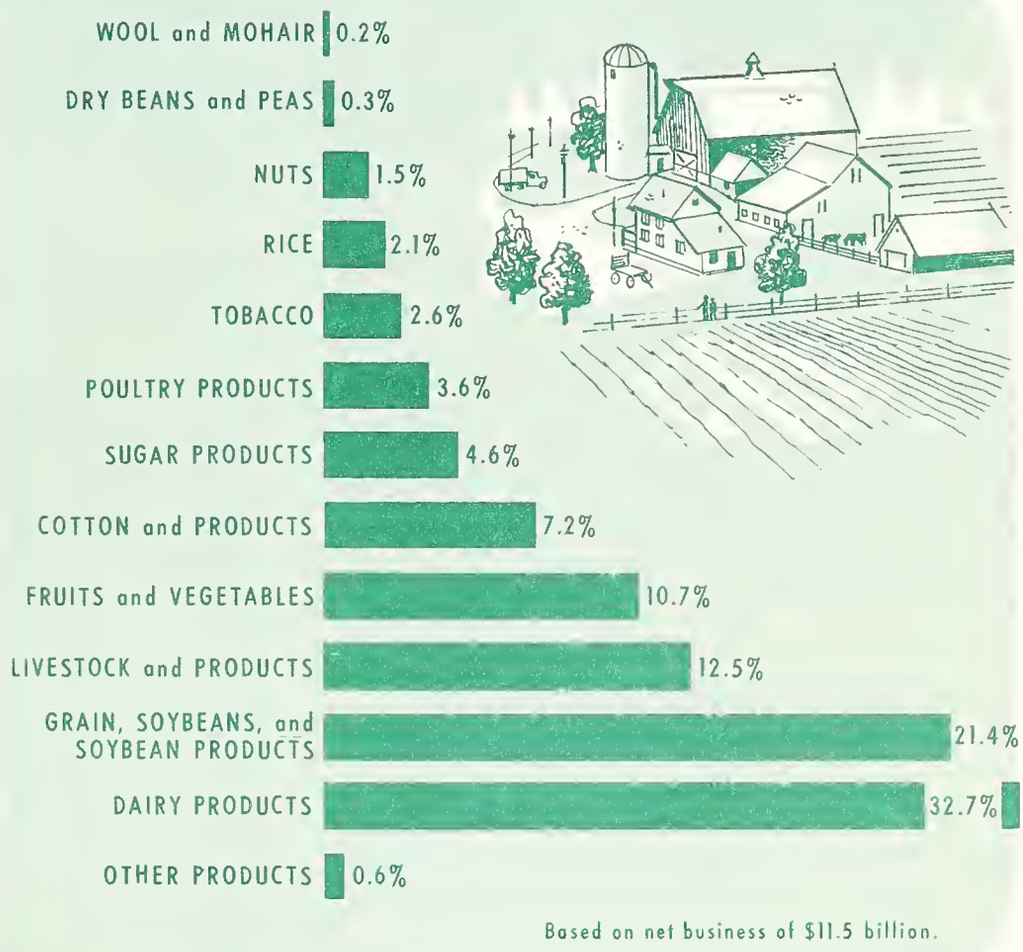
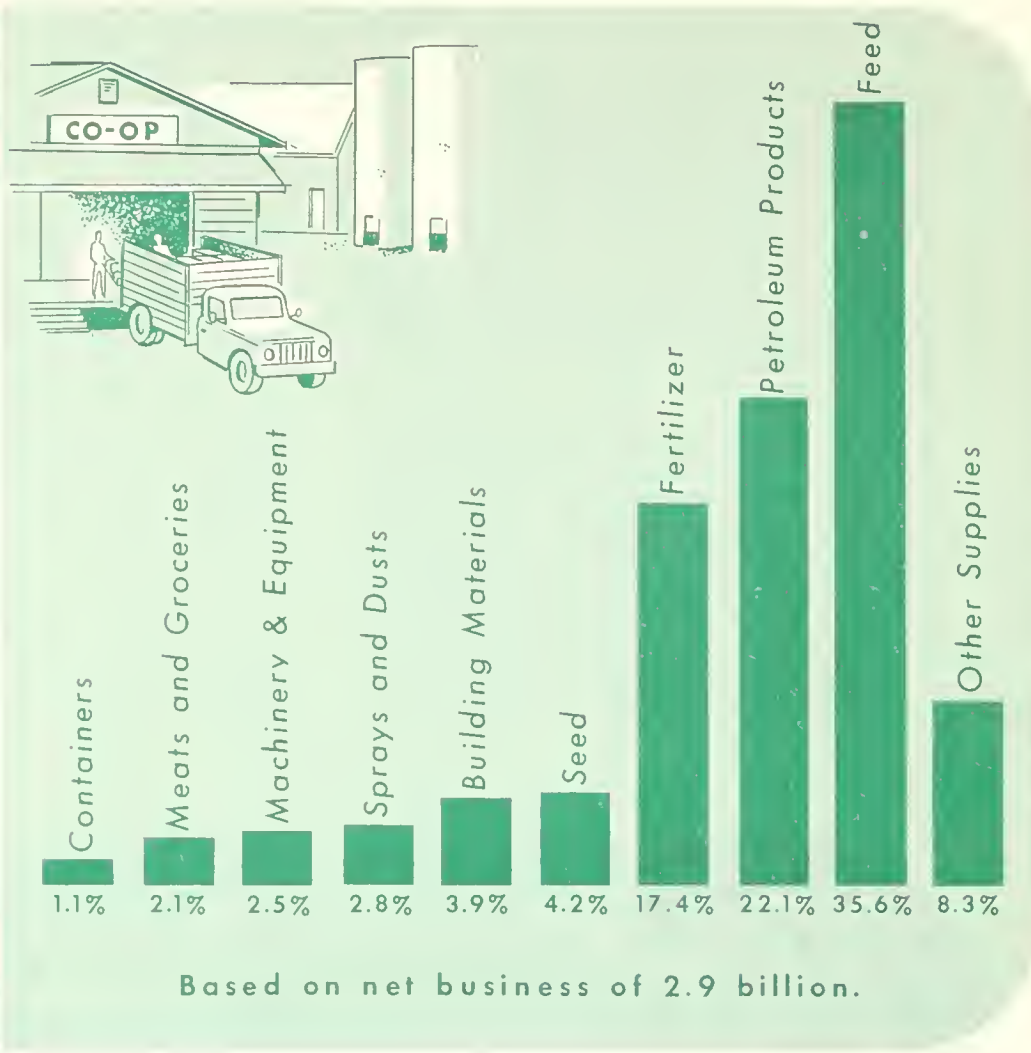


FIG. 4

Relative importance of major farm supplies handled by cooperatives, 1964-65



percent provided specialized related services such as cotton ginning and livestock trucking, or general related services such as storage, grinding, and drying. Of the farm-supply cooperatives, 24 percent marketed farm products, and 56 percent performed related services for their patrons. An estimated 6 percent of the related-service cooperatives marketed farm products, and 38 percent handled farm supplies in 1964-65.

Local and Regional Cooperatives

Table 7 shows the estimated volumes of specified commodities marketed by regional and local cooperatives. Local cooperatives accounted for almost $5 billion of the net volume of farm products marketed in 1964-65, or 43 percent of the total. Regional cooperatives accounted for $6.5 billion of the net marketing volume, or 57 percent of the total.

Local cooperatives accounted for a major portion of the total net marketing volume for the following commodities: Fruits and vegetables, 52.3 percent; grain, soybeans, and soybean products, 87.0 percent; and miscellaneous farm products, 93.3 percent.

Of the total gross marketing volume, $3.3 billion, or 22.3 percent, represents the volume of marketing business between cooperatives.

The estimated gross and net volumes of farm supplies handled by local and regional cooperatives are shown in table 8. Local cooperatives accounted for almost $2.2 billion, or 75.5 percent, of the total net supply volume. Regional cooperatives accounted for $713 million, or 24.5 percent, of the total.

Table 7.--Estimated marketing business of local and regional cooperatives, by specified commodities, 1964-65[1]

Farm products marketed for patrons	Local	Regional		Total local and regional	
		Gross (includes intercooperative business)	Net (excludes intercooperative business)	Gross (includes intercooperative business)	Net (excludes intercooperative business)
	$1,000				
Beans and peas (dry edible)	13,295	30,668	16,458	43,963	29,753
Cotton and cotton products	282,172	646,965	548,017	929,137	830,189
Dairy products	1,370,084	3,527,520	2,399,637	4,897,604	3,769,721
Fruits and vegetables	644,289	981,446	587,720	1,625,735	1,232,009
Grain, soybeans, and soybean meal and oil	2,145,615	1,757,082	319,706	3,902,697	2,465,321
Livestock and livestock products	170,283	1,349,801	1,262,960	1,520,084	1,433,243
Nuts	14,826	169,737	160,907	184,563	175,733
Poultry products	204,093	294,196	208,378	498,289	412,471
Rice	73,895	211,611	168,668	285,506	242,563
Sugar products	-	529,947	529,947	529,947	529,947
Tobacco	150	301,001	300,852	301,151	301,002
Wool and mohair	6,806	20,824	20,675	27,630	27,481
Miscellaneous	59,492	7,419	4,292	66,911	63,784
Total marketing	4,985,000	9,828,217	6,528,217	14,813,217	11,513,217

[1] Preliminary.

Table 8.--Estimated supply business of local and regional cooperatives, by specified commodities, 1964-65[1]

Farm supplies purchased for patrons	Local	Regional		Total local and regional	
		Gross (includes intercooperative business)	Net (excludes intercooperative business)	Gross (includes intercooperative business)	Net (excludes intercooperative business)
	$1,000				
Building materials	80,868	77,602	33,207	158,470	114,075
Containers and packaging supplies	25,138	41,564	8,514	66,702	33,652
Farm machinery and equipment	57,310	51,789	14,702	109,099	72,012
Feed	748,010	693,413	286,854	1,441,423	1,034,864
Fertilizer	377,322	546,358	129,779	923,680	507,101
Meats and groceries	53,256	25,194	7,162	78,450	60,418
Petroleum products	517,024	493,157	125,586	1,010,181	642,610
Seed	89,368	81,393	32,010	170,761	121,378
Sprays and dusts (farm chemicals)	62,081	67,378	20,015	129,459	82,096
Miscellaneous supplies	186,701	220,291	55,281	406,992	241,982
Total supplies	2,197,078	2,298,139	713,110	4,495,217	2,910,188

[1] Preliminary.

The difference between the total net and gross volumes indicates that intercooperative farm-supply business amounted to $1.6 billion, or 35.3 percent of total gross supply volume.

Local cooperatives accounted for 72.6 percent of total service receipts, or $229 million, and regional cooperatives for 27.4 percent, or $86.5 million.

Geographic Areas

The estimated volume of farm products marketed and farm supplies purchased by cooperatives in 1964-65 is shown by States and geographic regions in table 9. The East North Central and West North Central Regions combined accounted for 45 percent of the total net volume of farm products marketed, and for almost 54 percent of supplies purchased.

The West North Central Region, with related-service receipts of almost $97 million, ranked first among all regions. This represented 31 percent of the total volume of service receipts reported by cooperatives.

In net value of combined marketing, farm-supply, and related-service volume, California continued in first place with $1.6 billion, or 11 percent of the total; Minnesota remained in second place with $984 million, or 7 percent of the total; and Iowa ranked third with $934 million, or 6 percent of the total.

Table 9.--Estimated gross and net sales[1] of marketing, farm-supply, and related-service cooperatives,[2] by commodities, geographic regions, and States, 1964-65[3]

Geographic regions and States	Beans and peas (dry edible)					Cotton and cotton products					Dairy products				
	Estimated number of cooperatives handling[4]			Value of sales		Estimated number of cooperatives handling[4]			Value of sales[5]		Estimated number of cooperatives handling[4]			Value of sales	
	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)
	No.	*No.*	*No.*	*$1,000*	*$1,000*	*No.*	*No.*	*No.*	*$1,000*	*$1,000*	*No.*	*No.*	*No.*	*$1,000*	*$1,000*
Maine	-	-	-	-	-	-	-	-	-	-	4	2	6	19,807	19,807
New Hampshire	-	-	-	-	-	-	-	-	-	-	4	4	8	18,865	18,865
Vermont	-	-	-	-	-	-	-	-	-	-	14	7	21	90,629	89,529
Massachusetts	-	-	-	-	-	-	-	-	-	-	5	2	7	26,757	26,757
Rhode Island	-	-	-	-	-	-	-	-	-	-	-	2	2	8,585	8,585
Connecticut	-	-	-	-	-	-	-	-	-	-	4	2	6	34,302	34,302
New England:	-	-	-	-	-	-	-	-	-	-	31	-	-	198,945	197,845
New York	20	-	20	3,141	2,440	-	-	-	-	-	118	8	126	592,325	412,390
New Jersey	-	-	-	-	-	-	-	-	-	-	6	3	9	22,143	11,143
Pennsylvania	-	-	-	-	-	-	-	-	-	-	38	13	51	265,667	235,281
Middle Atlantic	20	-	-	3,141	2,440	-	-	-	-	-	162	-	-	880,135	658,814
Ohio	-	-	-	-	-	-	-	-	-	-	21	5	26	168,422	158,317
Indiana	-	-	-	-	-	-	-	-	-	-	8	10	18	99,685	79,584
Illinois	-	-	-	-	-	-	-	-	-	-	26	7	33	154,405	102,688
Michigan	20	1	21	15,364	6,710	-	-	-	-	-	22	7	29	255,924	209,199
Wisconsin	-	-	-	-	-	-	-	-	-	-	246	10	256	790,553	522,039
East North Central	20	-	-	15,364	6,710	-	-	-	-	-	323	-	-	1,468,989	1,071,827
Minnesota	-	-	-	-	-	-	-	-	-	-	375	6	381	599,958	372,476
Iowa	-	-	-	-	-	-	-	-	-	-	126	10	136	265,889	170,835
Missouri	-	-	-	-	-	2	3	5	2,187	1,901	29	5	34	83,879	83,875
North Dakota	-	-	-	-	-	-	-	-	-	-	28	5	33	20,473	13,513
South Dakota	-	-	-	-	-	-	-	-	-	-	35	4	39	42,963	38,388
Nebraska	-	2	2	49	7	-	-	-	-	-	28	1	29	46,103	46,103
Kansas	-	-	-	-	-	-	-	-	-	-	13	5	18	63,554	63,554
West North Central	-	-	-	49	7	2	-	-	2,187	1,901	634	-	-	1,122,819	788,744
Delaware	-	-	-	-	-	-	-	-	-	-	-	2	2	3,328	3,328
Maryland	-	-	-	-	-	-	-	-	-	-	4	6	10	68,562	67,462
Virginia	-	-	-	-	-	-	-	-	-	-	17	4	21	70,055	67,055
West Virginia	-	-	-	-	-	-	-	-	-	-	5	8	13	20,203	19,607
North Carolina	-	-	-	-	-	1	-	1	16,869	16,869	9	3	12	44,389	44,389
South Carolina	-	-	-	-	-	3	-	3	814	814	4	2	6	18,813	18,813
Georgia	-	-	-	-	-	6	1	7	9,674	9,266	10	2	12	39,340	39,340
Florida	-	-	-	-	-	-	-	-	-	-	13	-	13	67,370	67,370
South Atlantic	-	-	-	-	-	10	-	-	27,357	26,949	62	-	-	332,060	327,364
Kentucky	-	-	-	-	-	-	1	1	14	11	5	6	11	43,591	43,346
Tennessee	-	-	-	-	-	2	-	2	3,599	3,599	7	6	13	41,577	40,951
Alabama	-	-	-	-	-	9	2	11	15,512	15,061	1	1	2	3,240	3,240
Mississippi	-	-	-	-	-	62	2	64	168,556	163,284	5	2	7	28,599	28,599
East South Central	-	-	-	-	-	73	-	-	187,681	181,955	18	-	-	117,007	116,136
Arkansas	-	-	-	-	-	31	2	33	32,828	25,964	1	2	3	19,617	19,617
Louisiana	-	-	-	-	-	9	3	12	7,458	7,425	5	-	5	28,581	28,581
Oklahoma	-	-	-	-	-	59	3	62	34,580	29,737	7	3	10	44,315	44,220
Texas	-	-	-	-	-	331	-	331	383,275	330,175	10	3	13	120,546	120,480
West South Central	-	-	-	-	-	430	-	-	458,141	393,301	23	-	-	213,059	212,898
Montana	-	2	2	1,035	17	-	-	-	-	-	7	1	8	5,440	5,066
Idaho	3	4	7	4,761	3,453	-	-	-	-	-	6	5	11	45,168	36,310
Wyoming	3	1	4	2,425	1,177	-	-	-	-	-	2	3	5	4,258	4,134
Colorado	10	1	11	5,078	3,874	-	-	-	-	-	6	3	9	31,094	31,094
New Mexico	1	-	1	21	21	19	2	21	25,718	24,795	1	1	2	7,183	7,183
Arizona	-	-	-	-	-	4	3	7	55,604	51,580	3	1	4	25,158	24,220
Utah	-	-	-	-	-	-	-	-	-	-	7	-	7	35,266	35,266
Nevada	-	-	-	-	-	-	1	1	1,482	1,482	1	1	2	2,357	1,420
Mountain	17	-	-	13,320	8,542	23	-	-	82,804	77,857	33	-	-	155,924	144,693
Washington	5	1	6	4,329	4,323	-	-	-	-	-	10	3	13	122,996	61,865
Oregon	1	2	3	307	307	-	-	-	-	-	21	3	24	51,097	45,534
California	2	1	3	7,453	7,424	43	1	44	170,967	148,226	27	1	28	230,612	141,044
Pacific	8	-	-	12,089	12,054	43	-	-	170,967	148,226	58	-	-	404,705	248,443
Sub-Total	65	-	-	43,963	29,753	581	-	-	929,137	830,189	1,344	-	-	4,893,643	3,766,764
Alaska	-	-	-	-	-	-	-	-	-	-	2	1	3	3,895	2,957
Hawaii	-	-	-	-	-	-	-	-	-	-	-	1	1	([6])	-
UNITED STATES	65	-	-	43,963	29,753	581	-	-	929,137	830,189	1,346	-	-	4,897,538	3,769,721

See end of table for footnote references.

Table 9.--Estimated gross and net sales[1] of marketing, farm-supply, and related-service cooperatives,[2] by commodities, geographic regions, and States, 1964-65[3]--Continued

Geographic regions and States	Fruits and vegetables					Grain, soybeans, soybean meal and oil					Livestock and livestock products				
	Estimated number of cooperatives handling[4]			Value of sales		Estimated number of cooperatives handling[4]			Value of sales[5]		Estimated number of cooperatives handling[4]			Value of sales	
	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)
	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	$1,000
Maine	8	1	9	15,173	15,173	1	1	2	511	511	-	-	-	-	-
New Hampshire	2	-	2	860	860	-	-	-	-	-	-	-	-	-	-
Vermont	2	-	2	22	22	-	1	1	13	13	1	-	1	4	4
Massachusetts	2	1	3	27,297	27,297	-	-	-	-	-	1	-	1	759	759
Rhode Island	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Connecticut	3	1	4	2,172	2,172	-	-	-	-	-	1	-	1	7	7
New England	17	-	-	45,524	45,524	1	-	-	524	524	3	-	-	770	770
New York	20	1	21	67,851	67,851	40	-	40	6,162	3,207	2	-	2	19,708	19,708
New Jersey	16	2	18	22,426	22,426	11	1	12	1,222	1,040	3	-	3	4,007	4,007
Pennsylvania	14	3	17	40,478	40,478	12	1	13	2,331	2,254	15	3	18	4,724	4,719
Middle Atlantic	50	-	-	130,755	130,755	63	-	-	9,715	6,501	20	-	-	28,439	28,434
Ohio	14	2	16	18,387	18,315	168	2	170	260,646	150,420	4	2	6	148,630	147,632
Indiana	2	2	4	301	301	100	2	102	255,641	144,261	4	7	11	137,161	136,203
Illinois	7	-	7	5,064	5,064	198	3	201	541,737	357,652	12	5	17	156,756	155,337
Michigan	28	1	29	44,715	44,715	65	2	67	62,261	29,182	8	3	11	47,309	47,308
Wisconsin	6	2	8	22,347	22,347	45	1	46	4,860	4,845	98	6	104	79,101	54,947
East North Central	57	-	-	90,814	90,742	576	-	-	1,125,145	686,360	126	-	-	568,957	541,427
Minnesota	6	1	7	3,141	3,141	228	3	231	273,891	207,368	149	6	155	195,152	156,085
Iowa	4	-	4	363	363	300	4	304	519,193	346,119	30	12	42	150,433	150,197
Missouri	5	1	6	1,148	1,148	85	3	88	138,077	75,486	14	5	19	79,996	79,729
North Dakota	4	-	4	2,874	2,874	290	2	292	310,963	226,089	27	7	34	34,469	32,024
South Dakota	-	-	-	-	-	145	4	149	98,112	76,884	3	7	10	20,241	19,577
Nebraska	4	-	4	1,305	1,305	195	4	199	192,936	132,985	2	7	9	85,563	85,560
Kansas	2	-	2	297	297	252	7	259	389,294	220,895	2	4	6	16,465	16,461
West North Central	23	-	-	9,128	9,128	1,495	-	-	1,922,466	1,285,826	227	-	-	582,319	539,633
Delaware	1	-	1	776	776	7	2	9	1,880	1,767	-	-	-	-	-
Maryland	2	-	2	1,329	1,329	11	3	14	7,824	6,892	-	-	-	-	-
Virginia	12	-	12	1,839	1,839	12	-	12	7,515	6,859	24	-	24	16,964	15,610
West Virginia	1	-	1	18	18	2	1	3	283	264	7	3	10	2,902	2,748
North Carolina	9	-	9	3,085	3,085	1	-	1	5,181	4,922	4	-	4	3,336	3,317
South Carolina	7	1	8	1,830	1,830	2	1	3	1,445	1,381	3	1	4	664	660
Georgia	5	-	5	500	500	6	-	6	7,904	7,904	4	-	4	1,329	1,329
Florida	59	1	60	297,374	213,233	-	1	1	2,236	2,236	4	1	5	3,187	3,187
South Atlantic	94	-	-	306,957	222,616	41	-	-	34,268	32,225	46	-	-	28,382	26,851
Kentucky	1	-	1	5	5	1	1	2	2,918	2,562	12	4	16	25,040	16,946
Tennessee	5	-	5	1,061	1,061	4	-	4	2,587	447	1	1	2	6,195	4,732
Alabama	1	-	1	30	30	7	1	8	3,409	1,930	8	1	9	7,093	7,093
Mississippi	-	-	-	-	-	17	-	17	8,854	8,854	1	-	1	9,975	9,975
East South Central	7	-	-	1,096	1,096	29	-	-	17,768	13,793	22	-	-	48,303	38,746
Arkansas	6	1	7	5,095	5,095	11	-	11	63,318	60,353	1	1	2	109	109
Louisiana	11	-	11	1,480	1,480	2	1	3	1,227	1,227	-	1	1	101	101
Oklahoma	1	-	1	6	6	92	3	95	209,777	81,028	2	2	4	23,959	23,673
Texas	9	1	10	1,954	1,954	109	2	111	189,160	81,427	3	3	6	41,871	37,559
West South Central	27	-	-	8,535	8,535	214	-	-	463,482	224,035	6	-	-	66,040	61,442
Montana	2	-	2	547	547	53	2	55	94,832	52,526	3	7	10	11,045	10,909
Idaho	5	1	6	12,637	12,318	12	6	18	30,646	18,890	5	2	7	5,083	5,083
Wyoming	1	-	1	4	4	7	1	8	3,075	2,302	4	2	6	6,822	6,822
Colorado	19	-	19	14,939	9,32[illegible]	28	6	34	27,919	17,758	2	2	4	32,358	32,358
New Mexico	2	-	2	671	671	4	1	5	7,934	2,825	-	1	1	1,554	1,554
Arizona	4	3	7	24,006	6,270	-	-	-	-	-	-	1	1	10,314	10,314
Utah	5	-	5	1,489	1,489	6	-	6	3,594	2,041	2	1	3	16,468	16,468
Nevada	-	-	-	-	-	-	-	-	-	-	-	2	2	1,841	1,841
Mountain	38	-	-	54,293	30,619	110	-	-	168,000	96,342	16	-	-	85,485	85,349
Washington	51	2	53	84,600	69,777	40	2	42	112,509	93,692	2	-	2	405	405
Oregon	23	5	28	94,620	71,937	21	3	24	43,931	21,295	2	2	4	2,306	2,306
California	202	1	202	795,769	547,612	5	1	6	4,837	4,676	5	1	6	106,249	105,451
Pacific	275	-	-	974,989	689,326	66	-	-	161,277	119,663	9	-	-	108,960	108,162
Sub-Total	583	-	-	1,621,891	1,228,341	2,595	-	-	3,902,645	2,465,269	475	-	-	1,517,655	1,430,814
Alaska	1	-	1	(6)	(6)	1	-	1	(6)	(6)	-	-	-	-	-
Hawaii	8	1	9	3,599	3,423	-	-	-	-	-	4	-	4	2,429	2,429
UNITED STATES	592	-	-	1,625,490	1,231,764	2,596	-	-	3,902,645	2,465,269	479	-	-	1,520,084	1,433,243

See end of table for footnote references.

Table 9.--Estimated gross and net sales[1] of marketing, farm-supply, and related-service cooperatives,[2] by commodities, geographic regions, and States, 1964-65[3]--Continued

Geographic regions and States	Nuts					Poultry products					Rice				
	Estimated number of cooperatives handling[4]			Value of sales[5]		Estimated number of cooperatives handling[4]			Value of sales		Estimated number of cooperatives handling[4]			Value of sales	
	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)
	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	$1,000
Maine	-	-	-	-	-	1	1	2	1,025	1,025	-	-	-	-	-
New Hampshire	-	-	-	-	-	2	3	5	1,733	1,698	-	-	-	-	-
Vermont	-	-	-	-	-	1	1	2	795	795	-	-	-	-	-
Massachusetts	-	-	-	-	-	2	2	4	3,700	3,507	-	-	-	-	-
Rhode Island	-	-	-	-	-	-	2	2	2,250	2,215	-	-	-	-	-
Connecticut	-	-	-	-	-	3	2	5	7,149	7,033	-	-	-	-	-
New England	-	-	-	-	-	9	-	-	16,652	16,273	-	-	-	-	-
New York	-	-	-	-	-	8	-	8	21,764	21,597	-	-	-	-	-
New Jersey	-	-	-	-	-	10	2	12	14,774	13,638	-	-	-	-	-
Pennsylvania	-	-	-	-	-	9	3	12	15,065	14,688	-	-	-	-	-
Middle Atlantic	-	-	-	-	-	27	-	-	51,603	49,923	-	-	-	-	-
Ohio	-	-	-	-	-	10	1	11	29,068	17,729	-	-	-	-	-
Indiana	-	-	-	-	-	2	-	2	1,221	1,221	-	-	-	-	-
Illinois	-	-	-	-	-	2	1	3	18	18	-	-	-	-	-
Michigan	-	-	-	-	-	7	1	8	5,484	5,264	-	-	-	-	-
Wisconsin	-	-	-	-	-	12	1	13	21,393	18,758	-	-	-	-	-
East North Central	-	-	-	-	-	33	-	-	57,184	42,990	-	-	-	-	-
Minnesota	-	-	-	-	-	68	1	69	60,963	38,208	-	-	-	-	-
Iowa	-	-	-	-	-	17	3	20	13,933	13,451	-	-	-	-	-
Missouri	27	-	27	147	147	109	-	109	10,922	2,441	-	-	-	-	-
North Dakota	-	-	-	-	-	10	1	11	604	393	-	-	-	-	-
South Dakota	-	-	-	-	-	19	2	21	4,256	3,561	-	-	-	-	-
Nebraska	-	-	-	-	-	27	2	29	8,626	6,189	-	-	-	-	-
Kansas	-	-	-	-	-	12	-	12	2,822	2,822	-	-	-	-	-
West North Central	27	-	-	147	147	262	-	-	102,126	67,065	-	-	-	-	-
Delaware	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maryland	-	-	-	-	-	2	2	4	1,895	1,710	-	-	-	-	-
Virginia	1	-	1	298	298	5	1	6	15,904	15,504	-	-	-	-	-
West Virginia	-	-	-	-	-	1	2	3	3,094	3,094	-	-	-	-	-
North Carolina	1	2	3	3,114	3,114	6	2	8	17,572	16,784	-	-	-	-	-
South Carolina	-	-	-	-	-	3	1	4	8,833	8,803	-	-	-	-	-
Georgia	12	-	12	59,841	59,841	6	1	7	31,657	31,225	-	-	-	-	-
Florida	2	1	3	11,051	11,051	4	-	4	5,037	5,037	-	-	-	-	-
South Atlantic	16	-	-	74,304	74,304	27	-	-	83,992	82,157	-	-	-	-	-
Kentucky	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Tennessee	-	1	1	99	99	-	-	-	-	-	-	-	-	-	-
Alabama	2	1	3	6,346	6,346	3	2	5	23,331	23,254	-	-	-	-	-
Mississippi	5	1	6	1,364	1,364	10	1	11	24,806	24,128	3	-	3	7,984	7,984
East South Central	7	-	-	7,809	7,809	13	-	-	48,137	47,382	3	-	-	7,984	7,984
Arkansas	-	-	-	-	-	2	1	3	4,666	4,200	16	-	16	66,309	66,309
Louisiana	1	1	2	810	810	2	-	2	1,145	1,145	17	-	17	22,254	17,101
Oklahoma	7	2	9	10,665	10,665	6	1	7	6,900	3,787	-	-	-	-	-
Texas	5	1	6	9,365	9,365	6	1	7	9,030	5,597	18	1	19	112,543	74,753
West South Central	13	-	-	20,840	20,840	16	-	-	21,741	14,729	51	-	-	201,106	158,163
Montana	-	-	-	-	-	1	-	1	14	14	-	-	-	-	-
Idaho	-	-	-	-	-	1	2	3	345	330	-	-	-	-	-
Wyoming	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Colorado	-	-	-	-	-	2	-	2	2,778	2,778	-	-	-	-	-
New Mexico	-	1	1	97	97	-	-	-	-	-	-	-	-	-	-
Arizona	-	1	1	194	194	-	-	-	-	-	-	-	-	-	-
Utah	-	-	-	-	-	4	1	5	17,281	11,167	-	-	-	-	-
Nevada	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mountain	-	-	-	291	291	8	-	-	20,418	14,289	-	-	-	-	-
Washington	1	1	2	307	307	1	1	2	18,027	17,307	-	-	-	-	-
Oregon	5	-	5	1,979	1,979	2	2	4	12,851	9,589	-	-	-	-	-
California	14	-	14	78,847	70,017	9	2	11	63,139	49,280	5	-	5	76,416	76,416
Pacific	20	-	-	81,133	72,303	12	-	-	94,017	76,176	5	-	-	76,416	76,416
Sub-Total	83	-	-	184,524	175,694	407	-	-	495,870	410,984	59	-	-	285,506	242,563
Alaska	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Hawaii	1	-	1	(6)	(6)	3	-	3	2,419	1,487	-	-	-	-	-
UNITED STATES	84	-	-	184,524	175,694	410	-	-	498,289	412,471	59	-	-	285,506	242,563

See end of table for footnote references.

Table 9.--Estimated gross and net sales[1] of marketing, farm-supply, and related-service cooperatives,[2] by commodities, geographic regions, and States, 1964-65[3]--Continued

Geographic regions and States	Sugar products					Tobacco					Wool and mohair				
	Estimated number of cooperatives handling[4]			Value of sales		Estimated number of cooperatives handling[4]			Value of sales[5]		Estimated number of cooperatives handling[4]			Value of sales	
	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)
	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	$1,000
Maine	-	-	-	-	-	-	-	-	-	-	1	-	1	41	41
New Hampshire	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Vermont	-	-	-	-	-	-	-	-	-	-	-	1	1	1	1
Massachusetts	1	-	1	8	8	1	-	1	803	803	1	-	1	(7)	(7)
Rhode Island	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Connecticut	-	-	-	-	-	-	1	1	905	905	-	-	-	-	-
New England	1	-	-	8	8	1	-	-	1,708	1,708	2	-	-	42	42
New York	1	-	1	321	321	1	-	1	(7)	(7)	2	-	2	66	66
New Jersey	-	-	-	-	-	-	-	-	-	-	1	1	2	49	49
Pennsylvania	-	-	-	-	-	1	1	2	1,625	1,476	28	-	28	540	540
Middle Atlantic	1	-	1	321	321	2	-	-	1,625	1,476	31	-	-	655	655
Ohio	2	-	2	800	800	1	1	2	2,956	2,956	1	-	1	1,551	1,551
Indiana	-	-	-	-	-	-	2	2	3,960	3,960	1	-	1	837	837
Illinois	-	-	-	-	-	-	-	-	-	-	1	1	2	37	37
Michigan	7	-	7	13,137	13,137	-	-	-	-	-	-	2	2	345	345
Wisconsin	-	1	1	494	494	3	-	3	1,553	1,553	2	-	2	824	824
East North Central	9	-	-	14,431	14,431	4	-	-	8,469	8,469	5	-	-	3,594	3,594
Minnesota	1	1	2	3,085	3,085	-	1	1	14	14	5	1	6	2,286	2,286
Iowa	1	-	1	555	555	-	-	-	-	-	-	1	1	1,279	1,279
Missouri	-	-	-	-	-	-	1	1	1,223	1,223	39	-	39	597	448
North Dakota	-	1	1	777	777	-	-	-	-	-	3	-	3	136	136
South Dakota	1	1	2	3,376	3,376	-	-	-	-	-	1	1	2	6,275	6,275
Nebraska	3	1	4	26,203	26,203	-	-	-	-	-	-	2	2	1,632	1,632
Kansas	1	1	2	1,124	1,124	-	-	-	-	-	-	1	1	550	550
West North Central	7	-	-	35,120	35,120	-	-	-	1,237	1,237	48	-	-	12,755	12,606
Delaware	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maryland	-	-	-	-	-	2	-	2	6,590	6,590	-	-	-	-	-
Virginia	-	-	-	-	-	4	2	6	24,454	24,454	18	-	18	546	546
West Virginia	-	-	-	-	-	-	2	2	1,965	1,965	33	-	33	[8] 405	[8] 405
North Carolina	-	-	-	-	-	4	3	7	137,484	137,484	-	-	-	-	-
South Carolina	-	-	-	-	-	-	1	1	22,787	22,787	-	-	-	-	-
Georgia	-	1	1	481	481	-	2	2	19,109	19,109	-	-	-	-	-
Florida	3	1	4	18,472	18,472	2	1	3	5,376	5,376	-	-	-	-	-
South Atlantic	3	-	-	18,953	18,953	12	-	-	217,765	217,765	51	-	-	951	951
Kentucky	1	-	1	35	35	8	2	10	55,221	55,221	1	-	1	4	4
Tennessee	-	-	-	-	-	7	3	10	15,126	15,126	15	-	15	175	175
Alabama	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mississippi	-	-	-	-	-	-	-	-	-	-	8	-	8	69	69
East South Central	1	-	-	35	35	15	-	-	70,347	70,347	24	-	-	248	248
Arkansas	-	-	-	-	-	-	-	-	-	-	1	-	1	2	2
Louisiana	11	-	11	21,423	21,423	-	-	-	-	-	1	-	1	43	43
Oklahoma	-	-	-	-	-	-	-	-	-	-	-	1	1	246	246
Texas	-	1	1	469	469	-	-	-	-	-	2	1	3	625	625
West South Central	11	-	-	21,892	21,892	-	-	-	-	-	4	-	-	916	916
Montana	1	3	4	19,514	19,514	-	-	-	-	-	21	-	21	1,468	1,468
Idaho	3	2	1	42,526	42,526	-	-	-	-	-	19	2	21	859	859
Wyoming	3	1	4	9,403	9,403	-	-	-	-	-	8	1	9	1,195	1,195
Colorado	2	1	3	35,731	35,731	-	-	-	-	-	2	2	4	883	883
New Mexico	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Arizona	-	2	2	347	347	-	-	-	-	-	-	-	-	-	-
Utah	10	-	10	6,116	6,116	-	-	-	-	-	4	-	4	1,736	1,736
Nevada	-	-	-	-	-	-	-	-	-	-	2	1	3	21	21
Mountain	23	-	-	113,637	113,637	-	-	-	-	-	56	-	-	6,162	6,162
Washington	1	1	2	14,364	14,364	-	-	-	-	-	-	1	1	183	183
Oregon	1	1	2	7,611	7,611	-	-	-	-	-	2	1	3	359	359
California	4	1	5	[9] 303,575	[9] 303,575	-	-	-	-	-	1	1	2	1,742	1,742
Pacific	6	-	-	325,550	325,550	-	-	-	-	-	3	-	-	2,284	2,284
Sub-total	67	-	-	529,947	529,947	34	-	-	301,151	301,002	224	-	-	27,607	27,458
Alaska	-	-	-	-	-	-	-	-	-	-	-	1	1	(6)	(6)
Hawaii	-	1	1	(9)	(9)	-	-	-	-	-	-	1	1	(6)	(6)
UNITED STATES	67	-	-	529,947	529,947	34	-	-	301,151	301,002	224	-	-	27,607	27,458

See end of table for footnote references.

Table 9.--Estimated gross and net sales[1] of marketing, farm-supply, and related-service cooperatives,[2] by commodities, geographic regions, and States, 1964-65[3]--Continued

Geographic regions and States	Miscellaneous marketing[10]					Total farm products marketed					Building materials				
	Estimated number of cooperatives handling[4]			Value of sales		Estimated number of cooperatives handling[4]			Value of sales[5]		Estimated number of cooperatives handling[4]			Value of sales	
	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)
	No.	*No.*	*No.*	*$1,000*	*$1,000*	*No.*	*No.*	*No.*	*$1,000*	*$1,000*	*No.*	*No.*	*No.*	*$1,000*	*$1,000*
Maine	-	-	-	-	-	11	4	15	36,557	36,557	3	2	5	666	528
New Hampshire	-	-	-	-	-	6	7	13	21,458	21,423	-	2	2	499	391
Vermont	-	-	-	-	-	15	9	24	91,464	90,364	2	2	4	596	480
Massachusetts	-	-	-	-	-	13	4	17	59,324	59,131	6	2	8	1,070	842
Rhode Island	-	-	-	-	-	-	4	4	10,835	10,800	-	1	1	126	95
Connecticut	-	-	-	-	-	10	6	16	44,535	44,419	6	2	8	734	591
New England	-	-	-	-	-	55	-	-	264,173	262,694	17	-	-	3,691	2,927
New York	24	-	24	1,727	1,691	205	9	214	713,065	529,271	181	1	182	13,094	9,548
New Jersey	1	-	1	220	220	43	7	50	64,841	52,523	10	1	11	1,681	1,314
Pennsylvania	1	-	1	2	2	101	21	122	330,432	299,438	46	3	49	7,126	4,914
Middle Atlantic	26	-	-	1,949	1,913	349	-	-	1,108,338	881,232	237	-	-	21,901	15,776
Ohio	3	-	3	756	756	218	13	231	631,216	498,476	126	1	127	6,928	4,999
Indiana	30	-	30	205	205	114	23	137	499,011	366,572	97	1	98	16,942	11,147
Illinois	6	1	7	896	896	248	15	263	858,913	621,692	137	3	140	9,657	6,812
Michigan	6	-	6	546	546	134	17	151	445,085	356,406	70	3	73	8,288	5,219
Wisconsin	6	-	6	9,378	9,378	407	20	427	930,503	635,185	132	2	134	4,703	3,240
East North Central	51	-	-	11,781	11,781	1,121	-	-	3,364,728	2,478,331	562	-	-	46,518	31,417
Minnesota	6	-	6	317	317	769	19	788	1,138,807	782,980	85	3	88	6,321	5,178
Iowa	3	1	4	62	62	443	29	472	951,707	682,861	206	7	213	21,834	18,350
Missouri	25	-	25	591	591	170	18	188	318,767	246,989	86	1	87	5,444	3,533
North Dakota	-	1	1	136	38	348	16	364	370,432	275,844	68	2	70	7,284	7,263
South Dakota	2	1	3	790	742	185	19	204	176,013	148,803	69	3	72	5,004	4,446
Nebraska	2	1	3	692	656	232	19	251	363,109	300,640	97	3	100	6,378	4,112
Kansas	1	1	2	222	222	269	19	288	474,328	305,925	114	3	117	6,484	3,469
West North Central	39	-	-	2,810	2,628	2,416	-	-	3,793,163	2,744,042	725	-	-	58,749	46,351
Delaware	-	-	-	-	-	8	4	12	5,984	5,871	-	1	1	202	162
Maryland	2	-	2	260	260	22	10	32	86,460	84,243	6	1	7	352	326
Virginia	-	-	-	-	-	85	7	92	137,575	132,165	15	2	17	2,084	1,069
West Virginia	1	-	1	18	18	44	15	59	28,888	28,119	2	1	3	41	41
North Carolina	2	-	2	48	48	31	9	40	231,078	230,012	2	2	4	2,370	1,096
South Carolina	1	-	1	3	3	21	4	25	55,195	55,097	1	1	2	780	549
Georgia	2	-	2	10,923	10,923	39	7	46	180,758	179,918	16	1	17	1,081	707
Florida	4	-	4	2,237	2,237	90	4	94	412,340	328,199	4	-	4	217	217
South Atlantic	12	-	-	13,489	13,489	340	-	-	1,138,278	1,043,624	46	-	-	7,127	4,167
Kentucky	-	-	-	-	-	29	14	43	126,828	118,130	5	-	5	155	155
Tennessee	2	-	2	32	32	43	11	54	70,451	66,222	54	1	55	2,611	1,999
Alabama	1	-	1	1	1	24	5	29	58,962	56,955	10	1	11	157	135
Mississippi	4	-	4	934	934	92	5	97	251,141	245,191	20	2	22	584	353
East South Central	7	-	-	967	967	188	-	-	507,382	486,498	89	-	-	3,507	2,642
Arkansas	-	-	-	-	-	61	7	68	191,944	181,649	25	3	28	1,443	845
Louisiana	-	-	-	-	-	56	5	61	84,522	79,336	7	-	7	96	96
Oklahoma	3	-	3	105	105	149	14	163	330,553	193,467	48	3	51	3,024	1,785
Texas	4	-	4	644	644	443	13	456	869,482	663,048	21	2	23	486	135
West South Central	7	-	-	749	749	709	-	-	1,476,501	1,117,500	101	-	-	5,049	2,861
Montana	1	1	2	132	71	88	15	103	134,027	90,132	23	1	24	965	965
Idaho	7	3	10	2,012	1,927	53	21	74	144,037	121,696	13	3	16	1,028	520
Wyoming	2	-	2	20	20	23	9	32	27,202	25,057	4	-	4	83	83
Colorado	1	1	2	165	165	63	15	78	150,945	133,961	17	1	18	1,046	524
New Mexico	1	-	1	286	286	26	6	32	43,464	37,432	2	1	3	99	54
Arizona	-	-	-	-	-	11	11	22	115,623	92,925	2	1	3	955	540
Utah	4	-	4	1,563	1,563	40	2	42	83,513	75,846	6	1	7	215	120
Nevada	-	-	-	-	-	3	5	8	5,701	4,764	-	-	-	-	-
Mountain	16	-	-	4,178	4,032	307	-	-	704,512	581,813	67	-	-	4,391	2,806
Washington	6	1	7	5,497	5,383	109	12	121	363,217	267,606	28	2	30	2,114	1,317
Oregon	6	1	7	3,771	1,293	76	17	93	218,832	162,210	26	2	28	2,144	1,206
California	9	2	11	19,410	19,239	316	11	327	1,859,016	1,474,702	22	2	24	2,816	2,142
Pacific	21	-	-	28,678	25,915	501	-	-	2,441,065	1,904,518	76	-	-	7,074	4,665
Sub-Total	179	-	-	64,601	61,474	5,986	-	-	14,798,140	11,500,252	1,920	-	-	158,007	113,612
Alaska	-	-	-	-	-	3	2	5	4,198	3,260	1	-	1	([6])	([6])
Hawaii	3	-	3	2,310	2,310	20	4	24	10,879	9,705	4	-	4	11	11
UNITED STATES	182	-	-	66,911	63,784	6,009	-	-	14,813,217	11,513,217	1,925	-	--	158,018	113,623

See end of table for footnote references.

Table 9.--Estimated gross and net sales[1] of marketing, farm-supply, and related-service cooperatives,[2] by commodities, geographic regions, and States, 1964-65[3]--Continued

Geographic regions and States	Containers and packaging supplies					Farm machinery and equipment					Feed				
	Estimated number of cooperatives handling[4]			Value of sales		Estimated number of cooperatives handling[4]			Value of sales		Estimated number of cooperatives handling[4]			Value of sales	
	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)
	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	$1,000
Maine	3	2	5	2,690	2,681	3	4	7	1,344	1,275	5	2	7	10,098	7,359
New Hampshire	-	3	3	57	48	3	3	6	243	194	2	3	5	6,565	4,718
Vermont	4	3	7	326	317	2	4	6	399	346	4	2	6	7,295	5,738
Massachusetts	4	1	5	255	241	9	5	14	520	355	17	1	18	17,766	13,837
Rhode Island	-	1	1	10	8	-	1	1	58	43	-	1	1	1,441	1,022
Connecticut	4	2	6	157	146	6	2	8	495	429	10	3	13	22,612	19,674
New England	15	-	-	3,495	3,441	23	-	-	3,059	2,642	38	-	-	65,777	52,348
New York	189	2	191	1,241	1,055	189	4	193	7,608	5,369	195	1	196	126,097	94,400
New Jersey	25	1	26	1,264	1,235	12	3	15	1,108	902	15	1	16	35,302	30,389
Pennsylvania	44	1	45	1,604	1,212	48	6	54	4,498	3,608	66	2	68	79,146	55,266
Middle Atlantic	258	-	-	4,109	3,502	249	-	-	13,214	9,879	276	-	-	240,545	180,055
Ohio	19	3	22	762	639	86	2	88	7,326	4,566	174	2	176	49,370	34,026
Indiana	[illegible]	-	[illegible]	147	40	63	5	68	4,973	4,298	106	1	107	49,615	27,702
Illinois	18	2	20	314	295	74	4	78	5,382	2,887	235	4	239	72,131	49,790
Michigan	16	3	19	831	648	34	4	38	2,009	1,673	100	4	104	28,662	20,609
Wisconsin	15	2	17	333	100	110	[illegible]	117	9,093	5,375	239	7	246	60,754	43,906
East North Central	[illegible]	-	-	2,403	1,722	367	-	-	28,783	18,799	854	-	-	260,532	176,033
Minnesota	3	2	3[illegible]	1,611	216	154	2	156	8,443	5,294	568	5	573	71,768	53,205
Iowa	16	3	19	242	114	[illegible]	8	83	3,325	1,837	365	12	377	132,697	91,709
Missouri	1[illegible]	2	12	55	49	53	6	59	3,058	1,498	159	4	163	96,845	55,710
North Dakota	8	1	10	143	26	81	4	85	5,801	3,274	278	10	288	11,825	7,568
South Dakota	4	1	7	97	49	50	4	54	2,743	1,315	183	11	194	18,985	14,926
Nebraska	7	2	1	150	3[illegible]	82	4	86	5,076	4,025	233	5	238	32,451	24,671
Kansas	3	1	5	98	58	73	4	77	3,962	2,373	257	8	265	57,343	43,644
West North Central	8[illegible]	-	-	[illegible]	3[illegible]	3[illegible]	-	-	32,413	19,616	2,043	-	-	421,614	291,433
Delaware	-	1	3	40	[illegible]	-	2	[illegible]	93	75	10	2	12	4,797	3,413
Maryland	4	1	5	[illegible]	[illegible]	7	3	10	847	835	33	2	35	20,302	13,399
Virginia	9	-	9	58	58	10	3	13	1,706	706	66	-	66	32,116	24,938
West Virginia	-	-	1	-	1	-	3	5	40	40	25	2	27	6,382	4,482
North Carolina	[illegible]	1	[illegible]	[illegible]	[illegible]	2	3	5	2,258	1,546	5	4	9	27,765	20,289
South Carolina	4	1	5	156	1[illegible]	3	1	4	139	139	3	2	5	7,833	5,306
Georgia	[illegible]	1	[illegible]	269	16	14	1	15	929	554	51	1	52	31,712	10,281
Florida	[illegible]	-	[illegible]	[illegible]	1,362	5	-	5	522	522	14	1	15	5,212	3,673
South Atlantic	42	-	-	[illegible]	[illegible]	[illegible]	-	-	6,534	4,411	207	-	-	136,119	85,781
Kentucky	1	-	1	[illegible]	[illegible]	[illegible]	1	8	235	235	47	3	50	15,169	10,524
Tennessee	-	1	[illegible]	[illegible]	[illegible]	39	3	42	4,708	1,685	91	2	93	23,119	13,863
Alabama	-	-	-	[illegible]	14	11	2	13	356	321	45	1	46	15,468	7,756
Mississippi	31	-	31	1,534	1,534	22	2	24	1,179	825	59	3	62	22,727	6,966
East South Central	42	-	-	[illegible]	[illegible]	[illegible]	-	-	[illegible]	[illegible]	242	-	-	76,483	39,109
Arkansas	-	-	-	[illegible]	[illegible]	1[illegible]	-	23	804	394	40	4	44	25,093	12,825
Louisiana	12	-	12	[illegible]	1[illegible]	[illegible]	1	1[illegible]	160	149	25	3	28	3,920	2,699
Oklahoma	[illegible]	1	[illegible]	1,222	[illegible]	2[illegible]	3	23	[illegible]	[illegible]	132	7	139	21,377	14,120
Texas	2[illegible]	1	[illegible]	[illegible]	[illegible]	[illegible]	-	1	944	835	208	6	214	26,889	23,671
West South Central	[illegible]	-	-	[illegible]	[illegible]	[illegible]	-	-	2,[illegible]	[illegible]	4[illegible]5	-	-	77,279	53,315
Montana	-	-	-	-	-	-	1	23	2,433	[illegible]	5[illegible]	3	62	3,563	2,593
Idaho	[illegible]	1	[illegible]	13	13	[illegible]	[illegible]	2[illegible]	1,253	952	21	7	28	4,210	3,826
Wyoming	[illegible]	1	[illegible]	[illegible]	[illegible]	[illegible]	2	5	125	52	13	2	15	1,002	954
Colorado	[illegible]	-	[illegible]	[illegible]	[illegible]	[illegible]	1	[illegible]	736	430	5[illegible]	2	52	7,003	5,112
New Mexico	[illegible]	-	[illegible]	[illegible]	[illegible]	[illegible]	-	[illegible]	44	44	6	2	8	1,142	980
Arizona	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	-	-	1	61	61	[illegible]	2	4	1,854	723
Utah	[illegible]	-	[illegible]	[illegible]	[illegible]	4	[illegible]	6	[illegible],049	73[illegible]	13	-	13	13,576	13,302
Nevada	-	-	-	-	-	-	-	1	(11)	11	-	1	1	9	8
Mountain	[illegible]	-	-	[illegible]	[illegible]	[illegible]	-	-	5,698	3,348	104	-	-	32,359	27,498
Washington	[illegible]	-	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	42	4,829	4,123	64	5	69	31,995	31,641
Oregon	[illegible]	1	[illegible]	[illegible]	[illegible]	[illegible]	5	35	4,181	3,577	36	4	40	23,169	22,177
California	[illegible]	-	[illegible]	[illegible]	[illegible]	[illegible]	2	21	952	659	29	2	31	72,813	72,736
Pacific	[illegible]	-	-	[illegible]	[illegible]	[illegible]	-	-	[illegible],953	8,259	129	-	-	127,977	126,554
United States	[illegible]	-	-	[illegible]	[illegible]	[illegible]	-	-	108,994	11,[illegible]	4,358	-	-	1,438,685	1,032,126
Alaska	[illegible]	-	[illegible]	[illegible]	[illegible]	[illegible]	-	1	(6)	(6)	1	-	1	(6)	(6)
Hawaii	[illegible]	-	[illegible]	[illegible]	24	[illegible]	-	5	62	62	4	-	4	2,199	2,199
UNITED STATES	[illegible]	-	-	[illegible]	33,647	1,[illegible]	-	-	109,056	11,969	4,363	-	-	1,440,884	1,034,325

See end of table for footnote references.

Table 9.--Estimated gross and net sales[1] of marketing, farm-supply, and related-service cooperatives,[2] by commodities, geographic regions, and States, 1964-65[3]--Continued

Geographic regions and States	Fertilizer					Meats and groceries					Petroleum products				
	Estimated number of cooperatives handling[4]			Value of sales		Estimated number of cooperatives handling[4]			Value of sales		Estimated number of cooperatives handling[4]			Value of sales	
	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)
	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	$1,000
Maine	8	2	10	4,741	4,267	2	-	2	152	152	5	4	9	716	711
New Hampshire	2	3	5	1,236	830	-	-	-	-	-	2	4	6	685	685
Vermont	4	2	6	1,440	1,000	8	-	8	358	358	5	3	8	551	551
Massachusetts	16	1	17	2,654	1,994	3	-	3	173	173	14	2	16	349	324
Rhode Island	-	1	1	320	202	-	-	-	-	-	-	1	1	25	25
Connecticut	9	3	12	2,076	1,535	-	-	-	-	-	4	3	7	140	139
New England	39	-	-	12,467	9,828	13	-	-	683	683	30	-	-	2,466	2,435
New York	194	3	197	28,500	19,275	4	-	4	98	98	16	2	18	28,719	28,167
New Jersey	18	2	20	5,311	3,760	1	-	1	8	8	3	1	4	5,014	5,014
Pennsylvania	70	3	73	23,124	13,760	4	-	4	148	148	40	2	42	29,306	21,159
Middle Atlantic	282	-	-	56,935	36,795	9	-	-	254	254	59	-	-	63,039	54,340
Ohio	177	3	180	34,219	19,039	7	1	8	644	644	113	1	114	35,332	23,457
Indiana	105	1	106	49,140	24,117	7	-	7	359	359	91	1	92	56,694	40,469
Illinois	184	7	191	96,885	42,990	26	1	27	727	727	104	3	107	84,672	50,803
Michigan	106	4	110	17,604	11,597	21	1	22	7,307	7,307	75	4	79	21,147	14,107
Wisconsin	238	6	244	36,026	15,919	119	3	122	11,775	7,060	219	5	224	79,732	46,151
East North Central	810	-	-	233,874	113,662	180	-	-	20,812	16,097	602	-	-	277,577	174,987
Minnesota	511	3	514	54,444	24,769	261	1	262	15,949	9,366	267	4	271	88,170	59,414
Iowa	354	10	364	65,286	40,663	36	4	40	1,550	745	221	8	229	98,119	59,644
Missouri	161	4	165	62,382	23,114	101	-	101	15,859	11,655	105	1	106	37,074	20,041
North Dakota	306	8	314	13,329	8,451	36	1	37	2,742	2,650	173	6	179	46,044	31,896
South Dakota	147	7	154	10,682	5,110	14	2	16	661	638	135	6	141	45,817	32,453
Nebraska	217	6	223	35,559	20,904	24	1	25	4,782	4,782	202	5	207	76,501	42,884
Kansas	240	5	245	41,169	22,740	27	1	28	4,421	4,421	233	2	235	84,826	45,023
West North Central	1,936	-	-	282,851	145,751	499	-	-	45,964	34,257	1,336	-	-	476,551	291,355
Delaware	10	4	14	2,305	1,315	-	-	-	-	-	2	2	4	1,429	1,088
Maryland	34	3	37	11,323	6,556	1	-	1	1	1	16	2	18	10,321	7,681
Virginia	64	3	67	18,992	11,748	9	-	9	3,902	3,902	27	1	28	10,779	7,409
West Virginia	24	1	25	3,248	2,380	-	-	-	-	-	2	2	4	1,259	493
North Carolina	7	4	11	11,993	6,725	3	-	3	832	832	1	3	4	2,307	1,387
South Carolina	3	2	5	3,919	2,614	-	-	-	-	-	-	2	2	798	590
Georgia	50	2	52	19,350	8,124	2	-	2	27	27	2	1	3	231	56
Florida	41	4	45	14,561	12,473	-	-	-	-	-	3	-	3	27	27
South Atlantic	233	-	-	85,691	51,935	15	-	-	4,762	4,762	53	-	-	27,151	18,731
Kentucky	51	2	53	10,795	6,790	-	-	-	-	-	9	3	12	4,169	2,228
Tennessee	91	2	93	27,665	12,859	1	-	1	3	3	90	3	93	9,076	4,104
Alabama	46	4	50	24,627	14,248	-	-	-	-	-	9	2	11	1,286	806
Mississippi	70	2	72	55,106	30,686	4	-	4	95	95	24	3	27	5,737	3,445
East South Central	258	-	-	118,193	64,583	5	-	-	98	98	132	-	-	20,268	10,583
Arkansas	55	7	62	15,363	8,462	5	-	5	163	163	37	4	41	12,042	6,315
Louisiana	43	5	48	7,710	5,815	-	-	-	-	-	7	1	8	644	611
Oklahoma	120	4	124	14,528	7,709	3	1	4	1,849	239	88	3	91	20,486	8,445
Texas	173	6	179	17,589	11,303	9	-	9	304	304	93	2	95	10,581	7,656
West South Central	391	-	-	55,190	33,289	17	-	-	2,316	706	225	-	-	43,753	23,027
Montana	89	2	91	4,241	2,208	6	-	6	648	648	103	2	105	20,524	13,293
Idaho	29	5	34	7,511	4,764	2	-	2	269	269	29	5	34	11,125	7,223
Wyoming	10	1	11	724	615	2	-	2	82	82	10	1	11	2,073	1,689
Colorado	54	2	56	6,107	2,894	4	-	4	560	560	45	1	46	14,502	10,665
New Mexico	9	2	11	841	429	1	-	1	100	100	5	2	7	627	214
Arizona	4	5	9	1,182	538	-	-	-	-	-	3	-	3	270	183
Utah	16	1	17	1,862	1,342	3	-	3	207	207	16	1	17	2,216	1,477
Nevada	-	1	1	2	1	-	-	-	-	-	-	-	-	-	-
Mountain	211	-	-	22,470	12,791	18	-	-	1,866	1,866	211	-	-	51,337	34,744
Washington	81	6	87	16,121	11,170	8	-	8	749	749	67	3	70	27,827	19,747
Oregon	55	5	60	14,327	8,314	4	-	4	844	844	35	4	39	17,177	10,286
California	99	2	101	24,842	18,278	6	-	6	101	101	22	2	24	3,030	2,370
Pacific	235	-	-	55,290	37,762	18	-	-	1,694	1,694	124	-	-	48,034	32,403
Sub-Total	4,395	-	-	922,961	506,396	774	-	-	78,449	60,417	2,772	-	-	1,010,176	642,605
Alaska	1	-	1	([6])	([6])	-	-	-	-	-	-	-	-	-	-
Hawaii	13	-	13	564	550	1	-	1	([6])	([6])	1	-	1	([6])	([6])
UNITED STATES	4,409	-	-	923,525	506,946	775	-	-	78,449	60,417	2,773	-	-	1,010,176	642,605

See end of table for footnote references.

Table 9.--Estimated gross and net sales[1] of marketing, farm-supply, and related-service cooperatives,[2] by commodities, geographic regions, and States, 1964-65[3]--Continued

Geographic regions and States	Seed					Sprays and dusts (farm chemicals)					Miscellaneous supplies[1 2]				
	Estimated number of cooperatives handling[4]			Value of sales		Estimated number of cooperatives handling[4]			Value of sales		Estimated number of cooperatives handling[4]			Value of sales	
	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Headquarters in State	Headquarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)
	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	$1,000
Maine	5	2	7	629	503	7	3	10	715	556	7	4	11	1,438	1,161
New Hampshire	2	3	5	475	367	2	3	5	348	217	4	4	8	902	686
Vermont	4	2	6	580	462	3	2	5	400	259	6	4	10	1,333	1,098
Massachusetts	15	1	16	1,073	896	16	2	18	859	616	19	4	23	2,744	1,629
Rhode Island	-	1	1	123	91	-	2	2	91	53	-	2	2	224	161
Connecticut	8	3	11	755	611	6	3	9	526	351	7	4	11	1,330	1,041
New England	34	-	-	3,635	2,930	34	-	-	2,939	2,052	43	-	-	7,971	5,776
New York	193	2	195	9,133	6,740	194	2	196	9,338	5,792	216	4	220	22,300	15,163
New Jersey	15	1	16	1,524	1,153	18	2	20	1,830	1,383	16	2	18	4,084	2,597
Pennsylvania	73	2	75	7,936	5,310	62	3	65	5,200	3,215	75	7	82	14,158	9,596
Middle Atlantic	281	-	-	18,593	13,203	274	-	-	16,368	10,390	307	-	-	40,542	27,356
Ohio	172	2	174	10,096	6,771	130	2	132	3,971	2,443	176	6	182	14,170	10,058
Indiana	107	-	107	5,233	3,698	88	1	89	4,094	2,166	110	7	117	13,807	7,184
Illinois	213	5	218	11,451	7,808	129	4	133	9,432	5,063	249	10	259	14,541	6,243
Michigan	98	2	100	3,872	2,912	89	4	93	2,242	2,039	115	11	126	7,692	6,241
Wisconsin	230	5	235	7,822	5,345	160	6	166	4,086	1,908	357	12	369	28,753	18,513
East North Central	820	-	-	38,474	26,534	596	-	-	23,825	13,619	1,007	-	-	78,963	48,239
Minnesota	439	3	442	11,555	8,747	362	3	365	4,085	2,381	648	5	653	37,218	13,617
Iowa	332	3	335	9,373	6,649	223	7	230	6,223	3,118	378	16	394	17,555	9,615
Missouri	146	1	147	10,884	5,835	92	2	94	3,221	1,544	142	8	150	25,174	7,055
North Dakota	273	10	283	5,689	4,181	255	6	261	1,900	1,125	374	9	383	14,887	11,050
South Dakota	158	8	166	3,191	2,672	130	6	136	1,546	922	223	9	232	10,004	7,285
Nebraska	87	4	91	1,007	632	126	3	129	2,657	1,312	258	7	265	13,976	7,838
Kansas	188	4	192	2,857	2,692	164	5	169	3,596	2,047	232	9	241	15,217	9,811
West North Central	2,618	-	-	44,556	31,408	1,352	-	-	23,228	12,449	2,255	-	-	134,031	66,271
Delaware	10	3	13	713	539	-	2	2	139	90	10	3	13	2,046	1,602
Maryland	33	2	35	3,573	2,510	5	1	6	173	140	36	3	39	10,545	7,679
Virginia	66	-	66	5,737	4,602	15	2	17	1,131	564	67	5	72	19,134	13,691
West Virginia	23	1	24	1,235	929	3	1	4	38	38	27	5	32	4,160	3,343
North Carolina	5	2	7	3,805	2,563	5	3	8	3,268	1,795	8	6	14	9,806	5,913
South Carolina	3	1	4	1,629	1,248	7	1	8	1,526	1,139	5	4	9	2,600	1,771
Georgia	50	-	50	3,665	2,087	47	1	48	3,223	1,461	40	3	43	8,621	3,043
Florida	16	1	17	1,024	870	39	1	40	4,871	4,712	23	2	25	2,196	1,468
South Atlantic	206	-	-	21,376	15,353	121	-	-	14,369	9,939	216	-	-	59,108	38,510
Kentucky	47	1	48	3,385	2,651	8	1	9	134	124	46	5	51	9,804	7,808
Tennessee	92	1	93	8,946	4,920	85	3	88	3,440	1,791	92	7	99	6,848	4,001
Alabama	46	1	47	3,807	2,484	41	3	44	1,822	881	40	5	45	5,723	2,525
Mississippi	57	3	62	4,955	3,267	64	4	68	9,458	8,231	54	5	59	4,124	2,119
East South Central	244	-	-	21,093	13,322	198	-	-	14,854	11,027	232	-	-	26,499	16,453
Arkansas	42	3	45	2,368	1,229	35	7	42	2,690	1,419	42	8	50	5,107	2,723
Louisiana	27	3	30	1,105	969	24	2	26	1,795	1,471	22	3	25	755	649
Oklahoma	119	4	123	2,531	2,150	78	4	82	1,344	641	100	8	108	5,497	2,742
Texas	312	3	315	5,897	4,964	189	4	193	6,602	3,752	149	7	156	5,382	3,589
West South Central	500	-	-	11,901	9,312	326	-	-	12,431	7,283	313	-	-	16,741	9,703
Montana	35	3	38	867	640	92	2	94	995	627	119	2	121	7,697	5,914
Idaho	20	3	23	1,213	906	29	4	33	1,163	717	34	8	42	3,566	2,853
Wyoming	6	2	8	127	122	7	1	8	109	90	14	3	17	413	317
Colorado	35	1	36	571	492	43	1	44	1,293	526	66	2	68	3,854	2,928
New Mexico	9	3	12	141	98	7	2	9	115	69	3	3	6	208	58
Arizona	4	3	7	286	173	5	2	7	956	544	5	4	9	2,803	1,525
Utah	12	-	12	122	81	13	1	14	372	251	20	2	22	3,172	2,194
Nevada	-	1	1	(11)	(11)	-	-	-	-	-	-	-	-	-	-
Mountain	121	-	-	3,327	2,512	196	-	-	5,003	2,824	261	-	-	21,713	15,789
Washington	39	3	42	3,243	2,764	87	6	93	7,398	5,671	88	5	93	8,152	5,702
Oregon	39	3	42	2,628	2,008	55	3	58	2,993	2,096	60	6	66	7,396	5,086
California	57	2	59	2,097	1,994	79	2	81	5,897	4,604	73	4	77	5,816	3,037
Pacific	135	-	-	7,768	6,766	221	-	-	16,288	12,371	221	-	-	21,364	13,825
Sub-Total	3,958	-	-	170,723	121,340	3,318	-	-	129,305	81,954	4,855	-	-	406,932	241,922
Alaska	1	-	1	(6)	(6)	-	-	-	-	-	-	-	-	-	-
Hawaii	2	-	2	11	11	11	-	11	154	142	3	-	3	60	60
UNITED STATES	3,962	-	-	170,734	121,351	3,329	-	-	129,459	82,096	4,858	-	-	406,992	241,982

See end of table for footnote references.

Table 9.--Estimated gross and net sales[1] of marketing, farm-supply, and related-service cooperatives,[2] by commodities, geographic regions, and States, 1964-65[3]--Continued

Geographic regions and States	Total supplies					Services				Total[13]			
	Estimated number of cooperatives handling[4]			Value of sales		Estimated number of cooperatives handling[4]			Estimated receipts[14]	Estimated number of cooperatives in State[15]	Estimated number of cooperatives doing business in State[15]	Gross volume (includes interco-operative business)	Net volume (excludes interco-operative business)
	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes interco-operative business)	Net (excludes interco-operative business)	Head-quarters in State	Head-quarters out of State	Total in State					
	No.	No.	No.	$1,000	$1,000	No.	No.	No.	$1,000	No.	No.	$1,000	$1,000
Maine	10	4	14	23,189	19,193	5	2	7	449	16	21	60,195	56,199
New Hampshire	5	4	9	11,010	8,136	2	2	4	277	8	16	32,745	29,836
Vermont	13	5	18	13,278	10,609	11	1	12	696	21	31	105,438	101,669
Massachusetts	22	5	27	27,463	20,907	6	2	8	631	31	37	87,418	80,669
Rhode Island	-	2	2	2,418	1,700	1	1	2	110	1	5	13,363	12,610
Connecticut	14	4	18	28,825	24,517	8	3	11	935	22	29	74,295	69,871
New England	64	-	-	106,183	85,062	33	-	-	3,098	99	-	373,454	350,854
New York	234	7	241	246,128	185,607	203	2	205	6,095	344	357	965,288	720,973
New Jersey	31	5	36	57,126	47,755	25	1	26	1,309	53	62	123,276	101,587
Pennsylvania	99	11	110	172,246	118,188	70	6	76	3,251	159	185	505,929	420,877
Middle Atlantic	364	-	-	475,500	351,550	298	-	-	10,655	556	-	1,594,493	1,243,437
Ohio	206	10	216	162,818	106,642	189	6	195	9,054	241	259	803,088	614,172
Indiana	119	9	128	201,004	121,180	113	6	119	6,751	128	155	706,766	494,503
Illinois	354	13	367	305,192	173,418	270	5	275	9,829	397	417	1,173,934	804,939
Michigan	147	14	161	99,704	72,352	111	6	117	3,671	183	207	548,460	432,429
Wisconsin	412	18	430	243,077	147,517	352	7	359	7,617	639	668	1,181,197	790,319
East North Central	1,238	-	-	1,011,795	621,109	1,035	-	-	36,922	1,588	-	4,413,445	3,136,362
Minnesota	919	10	929	299,564	182,187	728	10	738	18,542	1,108	1,132	1,456,913	983,709
Iowa	483	20	503	356,204	232,444	389	13	402	19,006	549	588	1,326,917	934,311
Missouri	178	14	192	259,996	130,034	135	12	147	4,084	198	223	582,847	381,107
North Dakota	457	12	469	109,644	77,484	360	8	368	11,094	508	530	491,170	364,422
South Dakota	275	12	287	98,735	69,816	210	11	221	5,274	296	319	280,022	223,893
Nebraska	347	14	361	178,545	111,197	273	12	285	12,529	364	391	554,183	424,366
Kansas	314	13	327	219,633	136,278	289	10	299	26,148	320	342	720,109	468,351
West North Central	2,973	-	-	1,522,321	939,440	2,384	-	-	96,677	3,343	-	5,412,161	3,780,159
Delaware	13	6	19	11,772	8,328	13	2	15	113	13	20	17,869	14,312
Maryland	51	5	56	57,541	39,229	47	2	49	575	62	73	144,576	124,047
Virginia	96	8	104	95,639	68,681	85	3	88	1,654	160	172	234,868	202,500
West Virginia	29	5	34	16,399	11,747	29	5	34	322	71	86	45,609	40,188
North Carolina	20	9	29	64,665	42,293	19	4	23	1,583	40	56	297,326	273,888
South Carolina	10	5	15	19,380	13,493	8	3	11	588	23	29	75,163	69,178
Georgia	60	7	67	69,092	26,356	24	3	27	3,554	77	89	253,404	209,828
Florida	56	5	61	34,707	25,330	36	1	37	14,316	108	116	461,363	367,845
South Atlantic	335	-	-	369,195	235,457	261	-	-	22,705	554	-	1,530,178	1,301,786
Kentucky	57	6	63	43,848	30,517	59	3	62	361	86	102	171,037	149,008
Tennessee	103	8	111	86,473	45,251	83	6	89	794	133	148	157,718	112,267
Alabama	51	9	60	53,451	29,170	25	2	27	1,364	62	74	113,777	87,489
Mississippi	102	7	109	105,499	57,521	88	2	90	5,691	136	146	362,331	308,403
East South Central	313	-	-	289,271	162,459	255	-	-	8,210	417	-	804,863	657,167
Arkansas	72	13	85	65,663	35,002	63	4	67	8,851	104	121	266,458	225,502
Louisiana	49	6	55	16,376	12,650	33	2	35	1,768	85	93	102,666	93,754
Oklahoma	159	12	171	72,810	39,093	151	10	161	10,559	169	187	413,922	243,119
Texas	445	14	459	85,210	64,459	438	6	444	48,529	517	537	1,003,221	776,036
West South Central	725	-	-	240,059	151,204	685	-	-	69,707	875	-	1,786,267	1,338,411
Montana	144	3	147	41,934	27,962	88	3	91	2,642	176	192	178,603	120,736
Idaho	52	8	60	31,418	22,113	31	9	40	3,037	81	104	178,492	146,846
Wyoming	17	5	22	4,762	4,028	12	4	16	285	32	43	32,249	29,370
Colorado	84	3	87	36,728	24,743	72	10	82	3,287	100	116	190,960	161,991
New Mexico	22	5	27	3,882	2,452	25	6	31	2,803	28	36	50,149	42,687
Arizona	9	8	17	9,146	4,292	6	5	11	3,517	14	27	128,286	100,734
Utah	30	3	33	23,233	19,898	19	-	19	1,283	58	62	108,029	97,027
Nevada	-	2	2	11	9	-	3	3	49	3	10	5,761	4,822
Mountain	358	-	-	151,114	105,497	253	-	-	16,903	492	-	872,529	704,213
Washington	134	9	143	111,168	88,426	94	6	100	14,783	171	186	489,168	370,815
Oregon	80	10	90	75,382	55,990	44	5	49	3,345	102	125	297,559	221,545
California	161	5	166	138,802	109,608	148	3	151	32,304	358	370	2,030,122	1,616,614
Pacific	375	-	-	325,352	254,024	286	-	-	50,432	631	-	2,816,849	2,208,974
Sub-Total	6,745	-	-	4,490,790	2,905,802	5,490	-	-	315,309	8,555	-	19,604,239	14,721,363
Alaska	2	-	2	1,221	1,221	1	-	1	([6])	3	5	5,424	4,486
Hawaii	16	-	16	3,206	3,165	11	1	12	213	25	29	14,298	13,083
UNITED STATES	6,763	-	-	4,495,217	2,910,188	5,502	-	-	315,522	8,583	-	19,623,961	14,738,932

See next page for footnote references.

Footnotes to Table 9.

1. The volume of products marketed is allocated to the State in which they originate and the volume of farm supplies is allocated to the State in which they are sold.

2. Includes independent local cooperatives, federations, and centralized cooperatives.

3. Preliminary data covering operations of cooperatives whose fiscal years ended during the period July 1, 1964, through June 30, 1965, with limited exceptions.

4. The total number of cooperatives handling each commodity within a State may include only cooperatives headquartered in the State, only cooperatives headquartered in other States, or a combination of both. Number of cooperatives handling a commodity includes those performing specific services on the commodity, such as cotton-ginning cooperatives, livestock-trucking cooperatives, and rice-and fruit-drying cooperatives. (Income for these specific services is included with service receipts.)

5. Includes the value of commodities marketed by cooperatives under price-support programs in 1964-65. Cooperative business volume is influenced by the extent to which patrons participate in these programs.

6. Included in the combined total dollar volume of all farm products marketed, farm supplies handled, and related services provided, in order not to reveal separate volume data for an individual association.

7. Dollar volume for commodity allocated to States of origin.

8. Includes the volume of a statewide federation of county wool pools which is responsible for selling all wool in the pools. Payment is made by the federation to the pool manager who is responsible for payments to the individual wool growers.

9. The volume of a Hawaiian sugar cooperative headquartered in California is included in the dollar volume of California.

10. Includes forest products, fur pelts, hay, hops, nursery stock, tung oil, coffee, and other farm products not separately classified.

11. Less than $500.

12. Includes plant equipment, automotive supplies, hardware, chicks, and other supplies not separately classified.

13. These combined gross and net totals will not, in all cases, equal the sum of individual commodity totals or the sum of the totals for marketing, farm supplies, and related services, since some of the individual and group totals have been adjusted in order not to reveal volume data for individual associations.

14. Receipts for services related to marketing and purchasing activities, but not included in the volumes reported for these activities.

15. Because many cooperatives do more than one type of business, these totals are less than the number that would be obtained by adding the number of cooperatives marketing individual products, handling individual supplies, or providing individual services.

Appendix

The following discussion of the methods used in classifying cooperatives for the annual survey should create a better understanding of the types of cooperatives covered in these statistics.

Classification of Cooperatives

The 1964-65 survey discussed in this report included only marketing, farm-supply, and related-service cooperatives (see appendix table 10). It did not include rural electric associations, production credit associations, rural credit unions, other types of credit cooperatives, or production cooperatives, such as dairy-herd improvement associations and dairy-cattle artificial breeding associations.

Marketing cooperatives in this report included those associations whose primary business was marketing farm products for their patrons--that is, more than 50 percent of their total dollar volume was derived from the sale of such products.

Marketing cooperatives were further classified according to which major commodity out of 13 classifications was predominant (in terms of dollar volume) in each association's business. Farm-supply cooperatives were those whose farm-supply business accounted for more than 50 percent of their total dollar volume. The major functions of related-service cooperatives were trucking, storing, drying, or similar services related to marketing or farm-supply activities.

Many cooperatives handle more than one commodity and provide both marketing and farm-supply facilities, as well as facilities and equipment for performing related services such as storing, drying, and trucking. Such associations were classified according to the predominant commodity or function as indicated by their business volumes.

Cooperatives were also classified according to organizational structure:

Local Association

A local association provides cooperative services in a local area or community, a county, or even several counties. Individual farmers are the members of these local cooperatives. Local associations usually perform a limited number of the first steps involved in marketing. In the case of farm-supply associations, practically all sales are at the retail level. Local associations may or may not be affiliated with other cooperatives.

Regional Association

A regional cooperative serves a district consisting of a number of counties, or, in some cases, a number of States. Types of associations classified as regional for purposes of this report are as follows:

1. All federated cooperatives. These are cooperative organizations whose membership is composed of two or more local associations organized to market farm products or purchase production supplies for their patrons. Individual farmers are not members of strictly federated associations, but are members of the local associations that comprise the federation. Regional federations may be members of other federated associations.

2. Centralized associations usually serving a multicounty area. A regional centralized association is structurally like a small-scale local association in that individual farmers

Table 10.--Major types, number, and memberships of farmer cooperatives, specified years

Type	Year or period	Associations	Estimated memberships or participants
Marketing and farm supply:			
		Number	
Marketing[1]	1964-65	[2] 5,305	3,790,915
Farm supply[1]	1964-65	[3] 3,085	3,250,840
Miscellaneous services[1, 4]	1964-65	[5] 193	40,255
Service:			
Federal land bank associations[6]	Jan. 1, 1967	703	[7] 374,292
Production credit associations[6]	Jan. 1, 1967	466	544,633
Banks for cooperatives[6]	Jan. 1, 1967	13	[8] 3,693,671
Rural credit unions[9]	Jan. 1, 1965	670	258,692
Rural electric cooperatives[10]	Jan. 1, 1967	[11] 905	[12] 5,206,681
Rural telephone cooperatives[10]	Oct. 1, 1966	[11] 224	[12] 511,836
Farmers' mutual fire insurance companies[13]	Jan. 1, 1965	1,450	3,000,000
Production:			
Mutual irrigation companies[14]	1959	7,729	161,679
Dairy-herd improvement associations[15]	Jan. 1, 1967	1,344	64,123
Dairy-cattle artificial breeding associations[15]	Jan. 1, 1966	[16] 36	[16] 360,388

[1] Farmer Cooperative Service, USDA.
[2] When associations marketing farm products but principally engaged in providing some other services are included, the total is 6,009.
[3] When associations purchasing farm supplies but principally engaged in providing some other services are included, the total is 6,763.
[4] Includes general trucking, storage, grinding, locker plant, and other services.
[5] When associations providing miscellaneous services but principally engaged in marketing or farm-supply activities are included, the total is 5,502.
[6] Farm Credit Administration.
[7] Represents the number of Federal Land Bank loans outstanding as of June 30, 1966.
[8] Estimated members of associations borrowing from Banks for Cooperatives as of June 30, 1966.
[9] Credit Union National Association, Inc.
[10] Rural Electrification Administration, USDA.
[11] Includes associations that are REA repaid borrowers.
[12] Includes only memberships of associations financed by REA.
[13] Farmer Cooperative Service, USDA, estimates.
[14] Preliminary. US Bureau of the Census, 1959 Census of Irrigation.
[15] Dairy Cattle Research Branch, Agricultural Research Service, USDA.
[16] Number of cooperative bull studs and herds.

make up the membership. In a strictly centralized regional cooperative, there are no autonomous local associations.

3. Cooperatives with large volumes that are neither strictly federated nor strictly centralized as their members include both local cooperatives and individual farmers.

4. Some associations with small business volumes that market farm products for, or sell production supplies to, both local associations and individual producers, or do business in more than one State.

5. Bargaining associations. These associations derive all or a major portion of their business volume from negotiating with distributors, processors, and other buyers and sellers over price, quantities, grade, terms of sale, and other factors involved in marketing farm products or purchasing farm supplies. While the primary function of such an association is to bring buyer and seller together to contract for the sale of members' products, or to purchase members' supplies, many bargaining associations now perform additional functions. Dairy-bargaining associations at one time generally performed only price negotiation. Now, however, many

perform additional functions such as physically handling a portion of the milk and making spot sales for their patrons. Bargaining associations, like other dairy-marketing cooperatives, represent their members at Federal or State milk order hearings.

Readers who wish to make comparisons from year to year in specific commodity groups should keep in mind the differences in classification between State and national data. For example, State agencies frequently publish directories that include credit, electric, and other types of service cooperatives not directly related to marketing farm products or purchasing production supplies.

Cooperatives may operate in a specific State for a considerable period of time before they are included in the national survey. This may be due to one of the following reasons: (1) Farmer Cooperative Service may not learn of its existence immediately, or (2) the cooperative may not have completed and returned the initial questionnaire sent to it by Farmer Cooperative Service.

For inclusion in the annual survey, a cooperative is defined as one which meets the following requirements:

(1) Farmers or agricultural producers hold the controlling interest in the cooperative; (2) no member of the cooperative is allowed more than one vote because of the amount of stock or membership capital he owns therein, or the cooperative does not pay dividends on stock or membership capital in excess of 8 percent a year; and (3) the cooperative does not deal in products of nonmembers in an amount greater in value than it handles for its members.

For many years, the national survey has been classifying cooperatives according to the predominant commodity in each cooperative's business volume. If a cooperative consistently indicates that it is handling a larger volume of a commodity than the one it was originally organized to handle and that provided the basis for classification when it was first included in the national survey, this cooperative is reclassified into the commodity group currently representing the predominant product in its business volume. This practice differs from that followed in many State surveys in which cooperatives are classified according to the commodity groups they were originally organized to handle.

The 1950-51 survey was the first annual survey in which cooperatives furnished data by individual commodities handled and services performed.[3] Regional cooperatives were asked to furnish information on memberships and business volumes for the individual States they served in 1950-51. For the first time, it was possible to discontinue the former practice of crediting all memberships and business to the State in which each regional association maintained its headquarters. This was the beginning of more realistic figures for States in geographic areas where regional cooperatives were of major importance in cooperative activities.

[3] A detailed discussion of the revisions initiated in statistical methods in 1950-51 was given in Statistics of Farmers' Marketing, Purchasing, and Service Cooperatives, 1950-51, U.S. Dept. Agr., Farm Credit Admin., Misc. Rpt. 169, pp. 1-3.

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